

## 1. Questionnaire for non-state certified Forest districts

### 1 What were the reasons for certifying the FD?

- ☐ Competitive advantages
- ☐ Acquiring new clients
- ☐ Improving FD management
- ☐ Reputation
- ☐ Environmental protection
- ☐ Economic advantages
- ☐ NGOs pressures
- ☐ Wood commerce regulations compliance
- ☐ Other reason:

### Changes of forest management aspects associated with forest management certification

### 2 Indicate, on a scale from 1 to 5 the improvements determined by of FSC certification on the following aspect:

Forest certification associated aspects of forest management	1-Strongly disagree	2	3	4	5-Strongly agree
Improvement of forest management plans					
Monitoring and surveillance					
Improvement of informational system					
Protection measures for protected areas					
Improved measures for chemicals usage					
Protection of endangered species					

### Changes in social aspects of forest management after certification

### 3 Indicate, on a scale from 1 to 5, the improvements determined by FSC certification on following social aspects:

Forest certification associated social aspects of forest management	1-Strongly disagree	2	3	4	5-Strongly agree
Public information					
Consultations with local communities					
Consultations with decision makers					
Transparency and clear records					
Protection of local communities' rights					
Public relations					
Relationships with NGOs					
Working rights compliance					
Reducing illegal logging					
Time and effectiveness of petition solving					
Training of personnel					

### Changes of economic aspects associated with forest management certification

### 4 What is your prognosis regarding the future revenues as result of FSC certification of forest management?

- ☐ Unchanged revenues

- ☐ Revenues will increase  
☐ Revenues will decrease

**5 Is the price of certified wood sold to FSC certified companies bigger?**

- ☐ Yes  
☐ No

**If YES, how much bigger is the price for certified wood?**

- under 5%
- 5-10%
- over 10%

**6 What is the impact of FSC certification on the number of customers.**

- ☐ Increase in number of customers  
☐ Decrease in number of customers  
☐ Unchanged number of customers

**7 Indicate, on a scale from 1 to 5 the importance of the following benefits associated with FSC certification:**

Benefits associated with FSC certification	1-Strongly disagree	2	3	4	5-Strongly agree
Increased sale prices					
New customers					
Sale increase					
Continuity in market position					
Increased reputation**					
Improved forest management					
Forest workers` safety					
Better monitoring and control					
Improved relationships with mass-media and NGOs					
Improved relationships with controlling authorities					
Community engagement in forest management					
Balanced stakeholders interest					
Increased profitability					

**8 Indicate, on a scale from 1 to 5 the importance of the obstacles faced by your FD for FSC certification:**

Obstacles in obtaining/cheeping the FSC certification	1-Strongly disagree	2	3	4	5-Strongly agree
Costs of certification					
Demands of FSC standard					
FSC standard implementation					
Lack of advantages from FSC certification					
Low clients interest for FSC certified products					
Lack of information/consultants regarding FSC certification**					
Identified nonconformities after FSC certification					
Problems in separating certified-uncertified products					
Excessive documentation and records					
Excessive monitoring					

## 2. Questionnaire for uncertified non-state FDs

### 1 What were the reasons for not certifying the FD?

- ☐ FD is not interested in forest certification
- ☐ Forest certification doesn't bring any advantages
- ☐ High costs
- ☐ Refusal of forestland owner (owners)
- ☐ Lack of information about forest certification
- ☐ Difficulty of imposed conditions
- ☐ Other reasons:

### 2 Indicate on a scale from 1 to 5 the benefits that you would expect to be associated with FSC certification.

Benefits associated with FSC certification	1-Strongly disagree	2	3	4	5-Strongly agree
Increased sale prices					
New customers					
Sale increase					
Continuity in market position					
Increased reputation**					
Improved forest management					
Forest workers' safety					
Better monitoring and control					
Improved relationships with mass-media and NGOs					
Improved relationships with controlling authorities					
Community engagement in forest management					
Balanced stakeholders interest					
Increased profitability					

### 3 Indicate, on a scale from 1 to 5 the importance of the obstacles you think will be faced by your FD for FSC certification:

Obstacles in obtaining/cheeping the FSC certification	1-Strongly disagree	2	3	4	5-Strongly agree
Costs of certification					
Demands of FSC standard					
FSC standard implementation					
Lack of advantages from FSC certification					
Low clients interest for FSC certified products					
Lack of information/consultants regarding FSC certification**					
Identified nonconformities after FSC certification					
Problems in separating certified-uncertified products					
Excessive documentation and records					
Excessive monitoring					

- 4 Will the certification of more than 2.3 millha of state-owned forestland disadvantage our FD because of the customers switch towards certified wood?**
- ☐ Yes
  - ☐ No
  - ☐ I don't know

### 3. Questionnaire for certified forest districts-NFA Romsilva

#### Changes of forest management aspects associated with forest management certification

- 1 Indicate, on a scale from 1 to 5 the improvements determined by of FSC certification on the following aspect:

Forest certification associated aspects of forest management	1-Strongly disagree	2	3	4	5-Strongly agree
Improvement of forest management plans					
Monitoring and surveillance					
Improvement of informational system					
Protection measures for protected areas					
Improved measures for chemicals usage					
Protection of endangered species					

#### Changes in social aspects of forest management after certification

- 2 Indicate, on a scale from 1 to 5, the improvements determined by FSC certification on following social aspects:

Forest certification associated social aspects of forest management	1-Strongly disagree	2	3	4	5-Strongly agree
Public information					
Consultations with local communities					
Consultations with decision makers					
Transparency and clear records					
Protection of local communities` rights					
Public relations					
Relationships with NGOs					
Working rights compliance					
Reducing illegal logging					
Time and effectiveness of petition solving					
Training of personnel					

#### Changes of economic aspects associated with forest management certification

- 3 What is your prognosis regarding the future revenues as result of FSC certification of forest management?
- Unchanged revenues
  - Revenues will increase
  - Revenues will decrease
- 4 Is the price of certified wood sold to FSC certified companies bigger?
- ☐ Yes
- ☐ No

If YES, how much bigger is the price for certified wood?

- under 5%
- 5-10%
- over 10%

- 5 What is the impact of FSC certification on the number of customers.

- d. Increase in number of customers
- e. Decrease in number of customers
- f. Unchanged number of customers

6 Indicate, on a scale from 1 to 5 the importance of the following benefits associated with FSC certification:

Benefits associated with FSC certification	1-Strongly disagree	2	3	4	5-Strongly agree
Increased sale prices					
New customers					
Sale increase					
Continuity in market position					
Increased reputation**					
Improved forest management					
Forest workers` safety					
Better monitoring and control					
Improved relationships with mass-media and NGOs					
Improved relationships with controlling authorities					
Community engagement in forest management					
Balanced stakeholders interest					
Increased profitability					

7 Indicate, on a scale from 1 to 5 the importance of the obstacles faced by your FD for FSC certification:

Obstacles in obtaining/cheeping the FSC certification	1-Strongly disagree	2	3	4	5-Strongly agree
Costs of certification					
Demands of FSC standard					
FSC standard implementation					
Lack of advantages from FSC certification					
Low clients interest for FSC certified products					
Lack of information/consultants regarding FSC certification**					
Identified nonconformities after FSC certification					
Problems in separating certified-uncertified products					
Excessive documentation and records					
Excessive monitoring					

#### 4. Questionnaire for uncertified state FDs-NFA Romsilva

1. Indicate on a scale from 1 to 5 the benefits that you would expect to be associated with FSC certification.

Benefits associated with FSC certification	1-Strongly disagree	2	3	4	5-Strongly agree
Increased sale prices					
New customers					
Sale increase					
Continuity in market position					
Increased reputation**					
Improved forest management					
Forest workers` safety					
Better monitoring and control					
Improved relationships with mass-media and NGOs					
Improved relationships with controlling authorities					
Community engagement in forest management					
Balanced stakeholders interest					
Increased profitability					

2. Indicate, on a scale from 1 to 5 the importance of the obstacles you think will be faced by your FD for FSC certification:

Obstacles in obtaining/cheeping the FSC certification	1-Strongly disagree	2	3	4	5-Strongly agree
Costs of certification					
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