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The Willingness to Pay for Beach Scenery and Its Preservation in Italy

Ilaria Rodella [1,*], Fabio Albino Madau [2] and Donatella Carboni [3]

1 International Research Office, University of Padova, via Martiri della libertà 8, 35122 Padova, Italy
2 Department of Agriaria, Sassari University, via Enrico de Nicola 1, 07100 Sassari, Italy; Fabio.madau@uniss.it
3 Department of Human and Social Sciences, Sassari University, via Roma151, 07100 Sassari, Italy; donatella.carboni@uniss.it
* Correspondence: rdllri@unife.it or ilaria.rodella@unipd.it

Received: 18 January 2020; Accepted: 16 February 2020; Published: 20 February 2020

Abstract: In order to understand the multiple values of landscape, this paper suggests an evaluative methodology that takes into account a quantitative approach, public opinion, and an economic estimation. This study analyzes the coastal scenery of 40 Italian beaches using a fuzzy logic and a Contingent Valuation (CV). Each site was classified into five categories: Class I beaches were littorals with high natural settings; Class II sites were natural and semiurban beaches having low influences by anthropic structures; Classes III, IV, and V had lower evaluations due to poor physical and human condition. A questionnaire survey analyzed beach users' preferences, judgment, and Willingness to Pay (WTP). Results suggest that landscape judgment is directly correlated to scenery assessment; therefore, beaches of Class I and II were judged beautiful while beaches of Class IV and V had poor judgments. Similarly, the importance given to the landscape was highest in Class I and II than in the others. WTP for the conservation of the selected beaches was about €16 per season. Our findings suggest that people are disposed to pay more for a beach with the top-grade of scenery (Class I and II) and low grade of urbanization. Moreover, WTP would rise for females and for nonresident users with an academic degree, which appreciated the coastal landscape.

Keywords: scenery; contingent valuation; coastal zone; landscape management; preservation

1. Introduction

Landscape is defined as "a specific part of the territory, as perceived by the populations, whose character derives from the action of natural and/or human factors and their interrelations" [1]. Therefore, it is considered a complex system of relations among the human/social, natural/manufactured, and historical/cultural values. Its characteristics are the result of these factor interactions, crucial to individual and collective well-being, as well as to the sustainable development of a territory [2]. Landscape is also defined as the result of three components: natural, cultural/social, and perceptual and aesthetical [3–5]. Aesthetic and perceptual elements include sight (extent, scale, continuity, color, diversity, views, forms, patterns, etc.), besides the other components and senses, such as joy, comfort, amazement, associations, and memories. A study about the aesthetic judgment of a touristic destination [5], instead, individuates nine dimensions that define the landscape: the landscape scale (spatial characteristics, physical proportion, degree of crowdedness, color visual cues), time (modern or historic perception of a destination), condition (hygienic and physical attributes), sound (source and volume), balance (authentic vs. artificial integrity), diversity (variety of visual aspects), novelty (contrast between familiar and new environment), shape, and unique features. Many of these parameters are temporary (e.g., the smell of salt air) and difficult to measure; on the other hand, the visual impression of a coastal landscape remains the main one of the senses. Moreover, the visual feature of a landscape,

i.e., its scenery, has a great value as a tourist attraction and can be translated into a resource or a public good, also because it is a part of the existing resource management programs [6]. In fact, coastal urbanization has always been intensely related to the exploitation of natural resources like scenery [7]. On the other hand, the coastal scenery assessment is functional for coastal preservation, protection, and improvements, and provides scientific instruments for coastal policy-makers [8]. Furthermore, coastal landscape and scenery offer many environmental functions supporting human life and economic activity, closely related to a range of physical, chemical, and biological processes besides recreation and scientific education functions [9].

The main aims of coastal landscape management are numerous as reported by [10], including (i) preserving remaining landscapes and constructing new ones with required attributes; (ii) promoting the sites growth employing landscape values; (iii) integration of landscape policy and other management policies; (iv) elaboration of methodologies and tools to achieve high quality of landscape parameters; (v) using the economic, natural, and heritage characteristics of landscape to promote areas with different values; and (vi) establishing consensus by public engagement on landscape. These goals demonstrate that the management of coastal landscape commonly involves the objective and subjective assessment of landscape and their economic values [7]. Several methods and techniques have been developed for the evaluation of landscape values, like questionnaires, photograph analysis [7], statistical techniques, and economic estimations [11–13] (Table 1).

Table 1. Previous studies that have investigated beach scenery assessment and environmental factors that influence users' perceptions.

Reference Year	Scenery/Landscape/Environmental Assessment Methods	Environmental Factors That Influence Beach Users' Perceptions	Study Area	Reference
2003	CV for beach restoration and landscape preservation	Space, monetary and recreational factors	Florida (USA)	[14]
2003	Beach environmental quality. Field surveys of physical and biological parameters. Interviews via questionnaire	Proximity, beach and sea quality	Casa Caiada and Rio Doce (Brazil)	[15]
2004	Fuzzy logic (CSES)	Safety, water quality, facilities, beach surroundings, litter	Malta	[16]
2006	Users' perception of landscape changes during the seasons. Beach field surveys of physical parameters. Interviews via questionnaire	Landscape, services, quality/price ratio, the number of users	Catalan Coast (Spain)	[17]
2008	Integrated index (IBVI) using 36 ecological indicators of biophysical features and environmental issues; 38 socioeconomic indicators describing infrastructure and services	Physical conditions such as water and climate, litter, absence of infrastructures	USA	[18]
2009	Questionnaire survey based on 46 variables: geomorphological, physical, environmental parameters; services and equipment; landscape	Environmental degradation, facilities and equipment, overcrowding	Spain	[19]
2009	Multidimensional scaling analysis	Vegetation and human influence	Norway	[20]
2011	CSES	Safety, water quality, facilities, beach surroundings, litter	Turkey, UK, Malta, Croatia, New Zealand, Portugal, USA	[21]
2013	CSES	Litter, sawage evidence, hard protective structures	Colombia	[22]

Table 1. *Cont.*

Reference Year	Scenery/Landscape/Environmental Assessment Methods	Environmental Factors That Influence Beach Users' Perceptions	Study Area	Reference
2013	Users' perception	Water and sand quality, relaxed/friendly atmosphere, facilities, security and safety and family-friendly atmosphere	Colombia	[23]
2014, 2017	CSES	Excessive urbanization, vegetation debris and litter	Cuba	[24,25]
2016	CSES and sector analysis approach	Scenery and litter	Colombia	[26]
2018	WTP to evaluate and preserve different shore types as environmental goods	Shore type, sociometric indicators	Estonia	[27]
2019	CSES and users' perception	Seawater quality, crowding	Italy	[7]
2018, 2019	CSES	Seasonal changes	Brazil	[28,29]

These approaches, based on multidimensional evaluation methods [30,31], estimate the landscape quality by interpreting people's perception of environmental characteristics [32–34] through investigations or interviews [35,36]. Several multidisciplinary studies, conducted in Europe and America since 1960, have evaluated the landscape through the perception tool, differing from each other for divergent theoretical and philosophical bases and the importance given by the individuals. Therefore, beauty perception could potentially vary and be related to the criteria used to evaluate environments [5]. On the contrary, some evaluation techniques were developed to moderate subjectivity and achieve a quantitative estimation. Among these quantitative and objective landscape tools, Coastal Scenic Evaluation System (CSES) is one of the most applied techniques. Its popularity is due to its double use, both for landscape preservation and protection, and as a tool for creating new perspectives and improving the policies for better landscape management [22,37]. This evidence-based approach was carried out in several countries around the world [25,38], e.g., in Portugal, Croatia, Malta, Fiji, Australia, USA, Japan, China, Colombia, etc. [22,26,39–41]. Furthermore, CSES has been applied to some recent studies in Italy [7], Brazil [28,29], and Spain [42].

Coastal scenery is an important resource for tourism, but its value is difficult to calculate since the market recognizes only some ecosystem services; thus, it is estimated using non-market valuation techniques [43]. Therefore, valuing environmental goods and ecosystem services like the scenery is often challenging [44] and requires an interdisciplinary perspective from economics and other complement disciplines [45]. The principal approaches strive to deduce the landscape value in monetary terms based on the willingness to pay (WTP) as a concrete tool to express the value in a context that considers both supply and demand [44,46]. These approaches are divided into direct methods, in which a sample of subjects declared willingness to pay for the benefits derived from an environmental condition in a simulated market, such as contingency analysis [47]; and indirect methods, wherein availability to pay is detected by the behaviors exhibited by the interviewees, such as the cost method travel and hedonic price [45]. The direct method of Contingent Valuation (CV) is designed to elicit stated preference [48]. Specifically, the CV has been the most applied approach to assess the economic value of a public good of the beach besides its recreational usages [44,49,50]. This method asks a random sample of the population to state their hypothetical maximum WTP for preserving a good [51,52]. It is the only way (together with the multi-attribute choice modeling method [53]) to get knowledge of economic values when prices are not available or observable [51].

The literature reported above does not settle an important question: What is the willingness to pay to preserve or improve the scenery of the Italian coastal zone? Finding the answer is the purpose of this study. Literature in this field shows a gap precisely regarding the value of physical and human attributes of the beaches that characterize the beach landscape and its scenery. For instance, a previous study on beach scenery conducted in Italy [7] only focused on the comparison of objective and subjective scenic parameters without economic estimations. Moreover, WTP studies are commonly

applied in small stretches of coast; therefore, differences and similarities in scenery parameters are not widely considered. To provide new information on these fields, this research develops a scenic evaluation of 40 Italian beaches using a fuzzy logic analysis [8,37,54]. Moreover, the purpose of this study is to assess tourists' perceptions of coastal scenery in Italy and to evaluate the users' WTP for landscape preservation.

2. Study Area

The study area encompasses localities in the Adriatic, Ionian, and Mediterranean coast of Italy for 40 beaches. The study sites were Rosolina Mare locates in Veneto region, Lidi di Comacchio in Emilia–Romagna region, Metaponto Lido in Basilicata region, and Alghero-Porto Torres in Sardinia.

2.1. Rosolina Mare

The Rosolina Mare littoral is encompassed between the Adige River mouth in the north and Porto Caleri lagoon mouth in the south, or a length of 8 km (Figure 1a). The littoral, located in the Veneto Regional Park, is divided into three sectors: a semi-urbanized area in the north, a central urbanized area, and a natural area called Giardino Botanico di Porto Caleri in the south (Site of Community Importance S.C.I. IT3270001, S.C.I. IT3270004) characterized by free beaches. This area is located among dunes, pinewood, saltmarshes, and a wetland. The beach width of this sandy littoral varies from 20 to 210 m with a very low beach slope (0.5–3°).

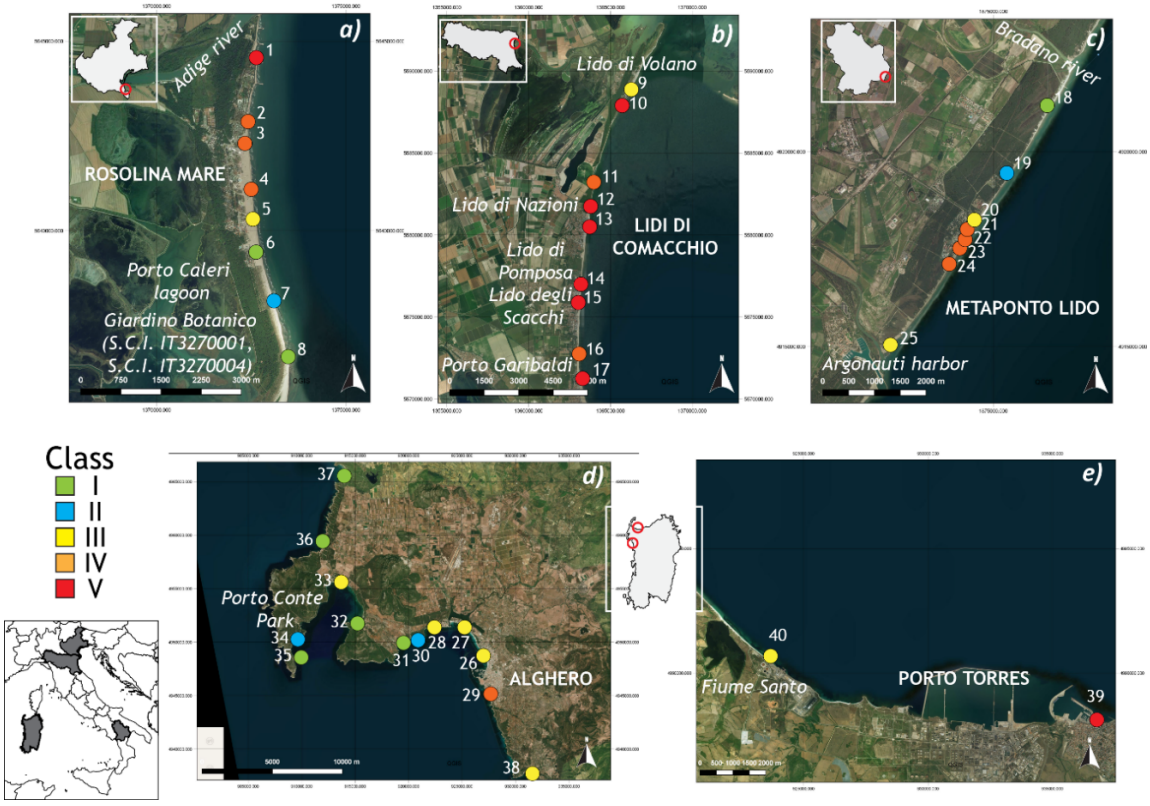


Figure 1. Location map of investigated sites divided into coastal scenic classes: (**a**) 1–8 beaches of Rosolina Mare; (**b**) 9–17 beaches of Lidi di Comacchio; (**c**) 18–25 beaches of Metaponto Lido; (**d**) 26–38 Alghero beaches; (**e**) 39–40 beaches of Porto Torres.

The northern area registered a high erosion rate of about 2 m/y, while a positive trend was observed in central and southern areas (respectively 2.1 and 5.57 m/y) in the period 2000–2014 [55,56]. From 2006,

in addition to groins already present in the northern stretch of coast, several nourishment interventions were carried out in the northern area for about 20–30,000 m^3/y [57].

From 1955 (after the Second World War) to 2016, the human-driven land rose dramatically. In fact, in 2000, about three-quarters of the territory was affected by negative anthropic activities, i.e., seaside urban development [58].

2.2. Lidi di Comacchio

The examined coast stretch, Lidi di Comacchio, is a well-known Italian seaside resort in the Northern Adriatic Sea. It is about 16 km long and goes from Po di Goro to Porto Garibaldi including five localities: Lido di Volano, Lido di Nazioni, Lido di Pomposa, Lido degli Scacchi and Porto Garibaldi (Figure 1b). It is a microtidal environment and is defined as a low gradient sandy coast [59]. Beaches are about 20 to 60 m in width from Lido di Volano to Lido di Pomposa and from 60 to more than 100 m from Lido degli Scacchi to Porto Garibaldi [60]. The coastal dunes have been largely destroyed for the construction of seaside infrastructures, particularly from Porto Garibaldi to Lido di Nazioni, and present only some small residual dunes.

Most of these beaches are characterized by hard defence systems that are groins, revetments, breakwaters, and the dikes of the Porto Garibaldi touristic harbor that transformed the natural scenic characteristics of the beach. Despite the strong anthropic alteration, this littoral covers several naturalistic protected areas (Lido di Volano and Delta Po Park).

2.3. Metaponto Lido

The Metaponto Lido littoral is encompassed between the Basento River on the west and the Bradano River on the east, covering 7 km along the Gulf of Taranto in the Ionian Sea (Figure 1c). This is a very human-influenced littoral [61], with low sandy beaches and gently sloping off-shore by 1–2% [62]. Along the investigated littoral, beaches are mainly equipped and managed by 32 beach establishments available for tourists in front of Metaponto Lido urban center. In this stretch of coast, coastal erosion is very problematic [63,64]. In fact, sand nourishments are required every year to mitigate the erosion issue and to guarantee the recreational function of the beaches [63,64]. Despite the anthropic features that affect the littoral, such as touristic constructions and coastal defence systems (emerged and submerged breakwaters, groins, dikes, and port facilities), the landscape shows a strong presence of natural elements. Indeed, in this stretch of coast are located [65] natural and seminatural areas of the Natura 2000 Network, including Sites of Community Interest (SIC) for preserving the Mediterranean maquis: Costa jonica Foce Agri (IT9220085, Policoro, Scanzano Jonico); Costa jonica Foce Basento (IT9220080, Bernalda, Pisticci); Costa Ionica Foce Bradano (IT9220090, Bernalda); Costa Ionica Foce Cavone (IT9220095, Pisticci, Scanzano Jonico); and Bosco Pantano di Policoro e Costa jonica Foce Sinni (SIC and Special Protected Zone- SPZ- IT9220055, Policoro, Rotondella).

2.4. Alghero and Porto Torres Beaches

The Alghero littoral is located within the bay of Alghero on the northwest coast of Sardinia (Italy; Figure 1d). The Alghero littoral encompasses successions of rocky stretches, including Capo Caccia—Punta Negra and Pòglina cliffs, sandy pocket beaches (e.g., Maria Pia—Lido di Alghero, Le Bombarde, Torre del Lazzaretto, Torre del Porticciolo)—and the wetlands of Calich Pond powered by the river basins of Rio Barca, Rio Calvia, and the Oruni river.

The areas of Alghero littoral analyzed in this study encompassed the coastal stretches of Alghero city (from Cala Poglina on the south to Maria Pia–Lido San Giovanni beach on the north) and of Porto Conte National Park (from Le Bombarde beach on the south to Porto Ferro beach on the north).

The Alghero littoral is characterized by 4.4 km of sandy shore forming an arc with a NNW–SSE orientation (Lido San Giovanni beach—Maria Pia beach). The bay is bounded by the harbor of Alghero to the south and the small promontory (Fertilia) to the north. Urbanization and the tourism industry boomed in the seventies, bringing new roads and resorts to the active upper part of the beach and

dunes, causing their immobilization [66]. As a consequence, the littoral showed shoreline retreat and dune erosion also due to the inner-Alghero-harbor breakwater extensions (1983, 1986, 1988, 1991, 1992) and construction and enlargement of the seawall at Punta del Paru (1983, 2001) [66].

Le Bombarde, Torre del Lazzaretto, Torre del Porticciolo, Porto Conte and Porto Ferro littorals are pocket-beaches included in the context of the Mesozoic carbonate rocks. These beaches are affected by periodic storms that induce a massive loss of the sandy sediment and serious issues difficulties for tour operators [67]. A recent survey [68] observed the movement of the sands, which results in a periodic migration of sediment from emerged to the submerged beach that afflicted the prairie of Oceanic Posidonia. Mainly frequented by tourists and residents counts the presence of several small kiosks, bars, restaurants, and beach establishments. The high environmental value of the Alghero coastal littoral includes Capo Caccia (with Foradada and Piana Islands) and Punta del Giglio area (S.C.I., Special Protected Area—S.P.A. and Marine Protected Area—MPA).

Along the Porto Torres littoral, located in the northern Sardinia coast, the study areas were Scoglio Lungo and Fiume Santo (Figure 1e). Scoglio Lungo beach, on the eastern sector of Porto Torres city, is a short beach (0.6 km long) enclosed to the west by the harbor dike and to the west by the San Gavino promontory and is a very important littoral for the resident frequentation. From the environmental point of view, this beach suffered in the past years of periodical and unauthorized nourishments that have compromised its original nature. On this beach, there are not any beach establishments, but some services are available to the users: free showers and several free parking areas [67]. Fiume Santo beach is located to the west of Porto Torres and constitutes a natural bulwark on a vast area that can be considered totally anthropized by a petrochemical industry of the nearby coast of Marinella. Indeed, the thermoelectric plants are the dominant feature of the landscape. The whole beach is free, so the bathing establishments and bars in this area are entirely absent, except for a walking kiosk that sells only beverages. The high environmental value of this coastal sector presents the S.C.I. areas "Platamona pond and juniper" and "Pilo and Casaraccio pond" and the S.P.A. "Stagno di Pilo, Casaraccio and Saline di Stintino".

3. Materials and Methods

3.1. Coastal Scenic Evaluation System (CSES)

The CSES was carried out following the [8] method. This method has been further applied in several case study around the world (e.g., Colombia, Japan, USA, the South Pacific and Pakistan, and Cuba) [22,24–26,39,40,69].

Coastal scenic evaluation is a technique that makes use of 26 physical and human factors for assessing coastal scenery (Table 2). Before the CSES surveys, we analyzed the Bing aerial images of the selected case studies, quantifying beach sizes in Quantum GIS (QGIS) v. 2.18.11. environment. During the field surveys, researchers filled the checklist over a 100 m range along the sites [54] and under normal weather conditions.

Table 2. Coastal scenic evaluation system [37].

Num.	Physical Parameters		Rating				
			1	**2**	**3**	**4**	**5**
1	**CLIFF**	**Height (m)**	Absent (<5 m)	5 m ≤ H < 30 m	30 m ≤ H < 60 m	60 m ≤ H < 90 m	H ≥ 90 m
2		**Slope (°)**	<45°	45–60°	60–75°	75–85°	circa vertical
3		**Special Features** [a]	Absent	1	2	3	Many (>3)
4	**BEACH FACE** [b]	**Type**	Absent	Mud	Cobble/Boulder	Pebble/Gravel	Sand
5		**Width (m)**	Absent	W < 5 m or W > 100 m	5 m ≤ W < 25 m	25 m ≤ W < 50 m	50 m ≤ W ≤ 100 m
6		**Color**	Dark	Dark tan	Light	Light tan/bleached	White/gold
7	**ROCKY SHORE**	**Slope (°)**	Absent	<5°	5–10°	10–20°	>20°
8		**Extent (m)**	Absent	<5 m	5–10 m	10–20 m	>20 m
9		**Roughness**	Absent	Distinctly jagged	Deeply pitted and/or irregular	Shallow pitted	Smooth
10	**DUNES**		Absent	Remnants	Fore-dune	Secondary ridge	Several
11	**VALLEY** [c]		Absent	Dry valley	Stream (<1 m)	Stream (1–4 m)	>4 m
12	**SKYLINE LANDFORM**		Not visible	Flat	Undulating	Highly undulating	Mountainous
13	**TIDES**		Macro (>4 m)		Meso (2–4 m)		Micro (<2 m)
14	**COASTAL LANDSCAPE FEATURE** [d]		None	1	2	3	>3
15	**VISTAS** [e]		Open on one side	Open on two sides		Open on three sides	Open on four sides
16	**WATER COLOR & CLARITY**		Muddy brown/grey	Milky blue/green/opaque	Green/grey/blue	Clear blue/dark blue	Very clear turquoise
17	**VEGETATION COVER**		Bare (<10% vegetation only)	Scrub/garigue (marram/gorse, bramble, etc.)	Wetlands/meadow	Coppices, maquis (mature trees bushes)	Varity of mature trees/mature natural cover
18	**VEGETATION DEBRIS**		Continuous (>50 cm high)	Full strand line	Single accumulation	Few scattered items	None

Table 2. *Cont.*

Num.	Physical Parameters	Rating				
		1	2	3	4	5
	Human parameters					
19	**DISTURBANCE FACTOR (NOISE)** [f]	Intolerable	Tolerable		Little	None
20	**LITTER**	Continuous accumulations	Full strand line	Single accumulation	Few scattered items	Virtually absent
21	**SEWAGE (DISCHARGE EVIDENCE)** [g]	Sewage evidence		Same sewage evidence		No evidence of sewage
22	**NON_BUILT ENVIRONMENT** [h]	None		Hedgerow/terracing/ monoculture		Field mixed cultivation ± trees/natural
23	**BUILT ENVIRONMENT** [i]	Heavy Industry	Heavy tourism and/or urban	Light tourism and/or urban and/or sensitive	Sensitive tourism and/or urban	Historic and/or none
24	**ACCESS TYPE** [j]	No buffer zone/heavy traffic	No buffer zone/light traffic		Parking lot visible from coastal area	Parking lot not visible from coastal area
25	**SKYLINE**	Very unattractive	Unattractive	Sensitively designed	Very sensitively designed	Natural/historic features
26	**UTILITIES** [k]	>3	3	2	1	None

[a] Cliff Special Features: indentation, banding, folding, screes, irregular profile, faulting, gullying, indentation, scree/talus, tufa, unconformity, dikes, sill [54]. [b] Beach Face: a deposit of noncohesive material located at the land/water interface and actively worked by waves, currents, and sometimes wind [54]. [c] Valley: a V-shaped landscape feature formed by flowing water. If no water is present, it is termed a dry valley. If water is present the valley form can range from a small stream (<1 m) to a large river (<4 m). In fjord areas, glacial activity will have scoured the pre-existing river valley to a U shape [54]. [d] Coastal Landscape Features: Peninsulas, rock ridges, irregular headlands, arches, windows, caves, waterfalls, deltas, lagoons, islands, stacks, estuaries, reefs, fauna, embayment, tombolo, etc. [e] Vistas: the line of sight too far off views, as a site could be enclosed on 1, 2, or 3 sides—the 4th side is always open to the sea. A far vista is where the foreground hill has another secondary background feature visible, e.g., a higher hill/mountain [54]. [f] Disturbance Factor (Noise): Noise that may harm the activities developed at a coastal location, e.g., playing loud radio/CD music, jet skis, heavy traffic, airport noise, etc. [54]. [g] Sewage (Discharge Evidence): Relates to human/animal waste products, as well as its associated accessories, e.g., sewage pipes draining to beach, condoms, tampon applicators, nappies, etc. [54]. [h] Nonbuilt environment: there is no agricultural evidence. If the natural vegetation cover parameter (17) has scored a 5, then tick the 5 box. If the natural vegetation cover parameter (17) has scored 2, 3, or 4, then tick the 3 box. [i] Built Environment: Caravans will come under tourism, grading 2: Large intensive caravan site, grading 3: Light, but still intensive caravan sites, grading 4: Sensitively designed caravan sites. [j] Access Type: A buffer zone is an area that divides two separate entities; for example, a tree-lined promenade, or a natural grass area that separates a beach from a coastal road. [k] Utilities: Power lines, pipelines, street lamps, groins, seawalls, revetments.

In a first scenery study, carried out in 2016 by [7,70], a total of 25 beach sites located on the Adriatic, Mediterranean and Ionian coastlines were classified. In the following exploration of 2017, 15 additional beaches were classified along the Sardinia coastline.

At every location, the 26 parameters that describe the scenery were classified from 1 (absence/bad quality) to 5 (presence/excellent quality). We applied a Fuzzy Logic Assessment in order to quantify subjective pronouncements in assessment parameters [9]. The fuzzy logic model of CSES was implemented in MATLAB [71] for the assessment of D values, attribute values, and weighted averages. The algorithm is based on weighting parameters and fuzzy logic values obtaining a D value that classify scenic assessment into one of five classes ranging from Class I (extremely attractive natural beaches) to V (very unattractive urban beaches). Therefore, for all investigated beaches, a D value was calculated, statistically describing attribute values in terms of the weighted areas. The total area under the curve (A_T) is defined as follows [37]:

$$D1 = A_{35}/A_T \quad (1)$$

$$D2 = A_{35}/A_{13} \quad (2)$$

$$D3 = (A_{35} - A_{13})/A_T \quad (3)$$

$$D4 = [(-2A_{12}) + (-A_{23}) + (A_{34}) + (2A_{45})]/A_T \quad (4)$$

$$A_T = A_{12} + A_{23} + A_{34} + A_{45} \quad (5)$$

where:

- A_T is the total area under the attribute curve, and the area under the curve between attributes 1 and 2 is named A_{12};
- the area under the curve between the attributes 2 and 3 is named A_{23};
- the area under the curve between the attributes 3 and 4 is named A_{34};
- the area under the curve between the attributes 4 and 5 is named A_{45};

whereas the area under the curve between attributes 1 and 3, i.e., $A_{12} + A_{23}$, is named A_{13}; and the area under the curve between the attributes 3 and 5, i.e., $A_{34} + A_{45}$, is named A_{35}.

The above calculations were carried out for all evaluated sites using decision parameters D1 to D4 [37].

The system defined five classes of scenery based on the calculated D value [37], i.e.,

- Class I: Top natural—Extremely attractive natural site with a very high landscape value ($D \geq 0.85$);
- Class II: Natural—Attractive natural site with a very high landscape value ($0.85 > D \geq 0.65$);
- Class III: Natural—Many natural elements with little outstanding landscape features ($0.65 > D \geq 0.40$);
- Class IV: Mainly urban—Poor sites with medium landscape value and light development ($0.40 > D \geq 0.00$);
- Class V: Urban—Very unattractive urban elements, intensive development with a low landscape value ($D < 0.00$).

Beaches can be classified in many ways (e.g., by shape, use, urbanization level), but for this study, beaches have been classified following [72,73] and take into consideration their physical and recreational features.

3.2. Questionnaire Survey and WTP

During the bathing season (i.e., July–August 2015), several surveys were carried out by the distribution of questionnaires based on those used by [74,75]. The questionnaire also followed the National Oceanic and Atmospheric Administration (NOAA) guidelines, as suggested by [76].

The questionnaire surveyed the following sections:

- Questions designed to identify socio-demographic and behavioral variables (sex, age, company, economic status, motivations of the users, etc.);
- Questions aimed to investigate the user's preference and their assessment considering landscape and users' knowledge of environmental issues;
- The WTP main question.

Interviews were carried out face-to-face considering a response of about 15 min (22 questions). All respondents were randomly selected for age, activities, national origin, and preferences. However, all respondents were at least 16 years old. The questionnaires were distributed in both Italian and English languages due to the presence of foreign tourists.

All answers obtained from the surveys were analyzed with Statistical Package for Social Sciences (SPSS) version 20 (Statistics Solutions) and Microsoft Excel version 2019 (Microsoft Office, Redmond, WA, USA).

WTP

A Contingent Valuation (CV) on the entire selected sample was carried out to elicit tourist's willingness to pay (WTP) for preserving the beach environment. We used a close-ended approach, provided that individual value is elicited by asking the WTP for a certain amount (BID). We applied a dichotomous choice model with Yes/No answer. In other terms, we asked participants if they would be willing to pay the given amount for beach preservation.

The WTP question, as written on the survey, was stated in the following way:

> "In case a financial fund is constituted in order to ensure the appropriate management of the beach, would you pay X € (for person) each season in this territory?"

We followed [77] in choosing four offered prices (BID): 2 €, 5 €, 10 €, 20 €. These prices were used in the close-ended dichotomous survey by means of four sorts of questionnaires differing in the offered prices. Each survey contained only one randomly selected amount, which was distributed over the 800 surveys. In our hypothetical market scenario, the voluntary contribution was the individuated mean by way of potentially paying the asked amount. Figure 2 reports the frequency of questionnaire distribution for each scenery class. The prevalent distribution was carried out in Class III (32.18%) followed by Class II (27%). Classes V and IV were less surveyed (18.74% and 17.39% respectively) and Class I covered only 4.68% of the cases.

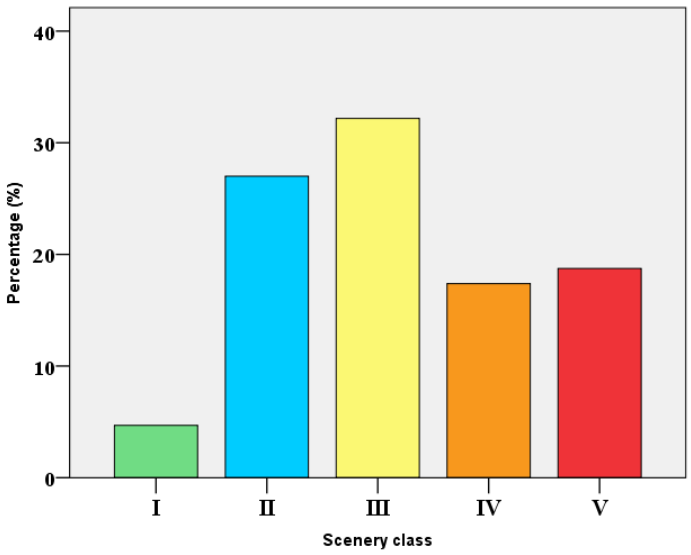


Figure 2. Questionnaire distribution for each scenery class.

A Double Bounded (DB) dichotomous choice was used to offer the second amount. This follow-up question depended on the beach users' reply to the first amount, as applied in [72] and suggested by [78].

From a conceptual perspective, the individual utility comes from both environmental good characteristics and own income [79,80]. It means that the response function reflects a utility function U (j, Y, s), where j is a dichotomous variable associated with use of a given beach (j = 1, use of the good; j = 0, non-use of the good), Y is the individual income, and s is vector of the socio-economic characteristics. Following this approach, we estimated the WTP based on [72] model.

Furthermore, we adopted socio-demographic features and knowledge about environmental issues as independent variables that affected the WTP. Therefore, we settled a multivariate model to estimate the contribution of the individuated variables affecting WTP [81]. The description of the variables is reported in Table 3.

Table 3. Variables used in the multivariate model.

Variable Type	Variable	Abbreviation	Description
Socio-demographic	Gender	G	1 = Male 0 = Female
	Education	E	1 = Under high school 2 = High school 3 = Degree or upper
	Residence	R	1 = Resident 0 = Non-resident
	Frequentation	F	1 = First time in the locality 2 = Sometimes in the locality 3 = Habitually frequentation
Environmental	Scenery	S	1 = Class I 2 = Class II 3 = Class III 4 = Class IV 5 = Class V
	Available space per person	AS	1 = Insufficient 2 = Sufficient 3 = Adequate
	Landscape judgment	LJ	1 = Bad 2 = Indifferent 3 = Beautiful
	Landscape importance	LI	1 = Low 2 = Medium 3 = High
	Knowledge of erosion	BE	0 = No 1 = Yes

Some beach features are expected to influence WTP. Scenery was analyzed considering the aforementioned ordinal categories aforementioned described in methods (Section 3.1). The available space per person was categorized in 3 classes as reported in Table 3. Three ordinal variables expressed the landscape judgment and the landscape importance: bad, indifferent and beautiful (LJ; Table 3), and low, medium and high (LI; Table 3), respectively. Knowledge of beach erosion was proxied by dummy and binary variables.

The software Gretl® was used to elaborate statistical data for WTP estimation. The Generalized likelihood-ratio test was adopted as a testing procedure for evaluating the more suitable model to the data (with or without the constant term) [82], defined as (6):

$$\lambda = -2\ln \not\subset = -2\{\ln [L(H_0)/L(H_1)]\} \quad (6)$$

where $L(H_1)$ and $L(H_0)$ are the log-likelihood value of the adopted model (with constant) and of the restricted model (without constant), respectively. The statistic test λ has approximately a chi-square (or a mixed-square) distribution with a number of degrees of freedom equal to the number of restrictions, assumed to be zero in the null-hypothesis. When λ is lower than the corresponding critical value (for a given significance level), we cannot reject the null hypothesis.

4. Results

4.1. CSES

Results from the previous investigation [7] have been integrated into this paper (Table 4). Forty Italian bathing areas were assessed and classified using the CSES (Table 4 and Figure 3). Sites were categorized as follow: 7 sites (17.5%) appeared in Class I; 5 (12.5%) in Class II; 10 (25%) in Class III; 10 (25%) in Class IV; and 8 sites (20%) in Class V (Figure 3). Beach type was also categorized into natural (15), semiurban (14), and urban (11). D value of natural beaches varied from −0.26 to 1.21 with a mean value of 0.73 and showing a standard deviation of 0.36. Semiurban beaches were characterized by D value ranges from −0.06 to 1.12 with a mean value of 0.36 and the smallest standard deviation in comparison with the other categories (0.29). Urban beaches showed the greatest variability of D value (−0.61; 0.6; mean value of −0.02; standard deviation 0.41). Figure 4 and Supplementary Materials show all results in percentage and typology.

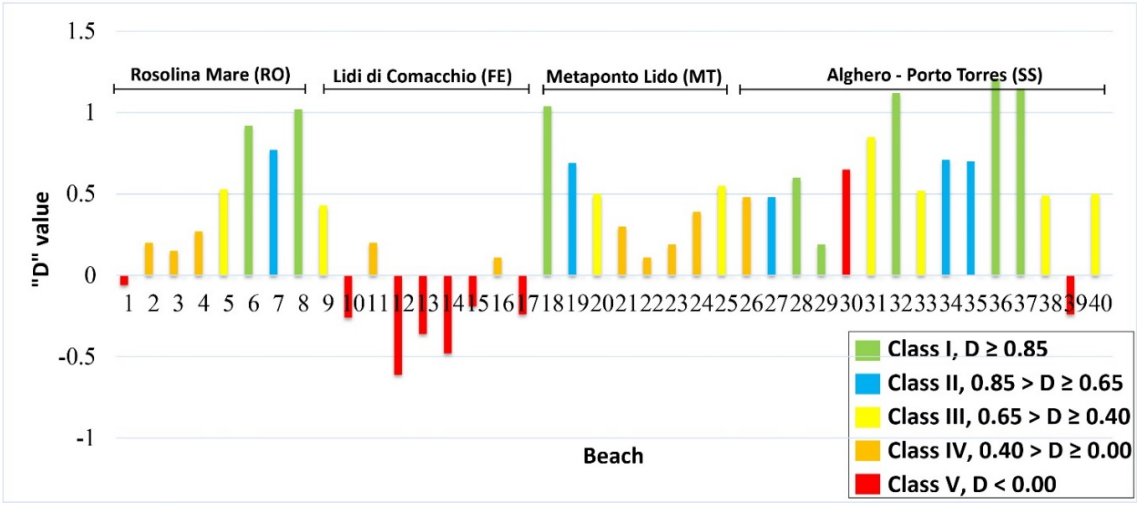
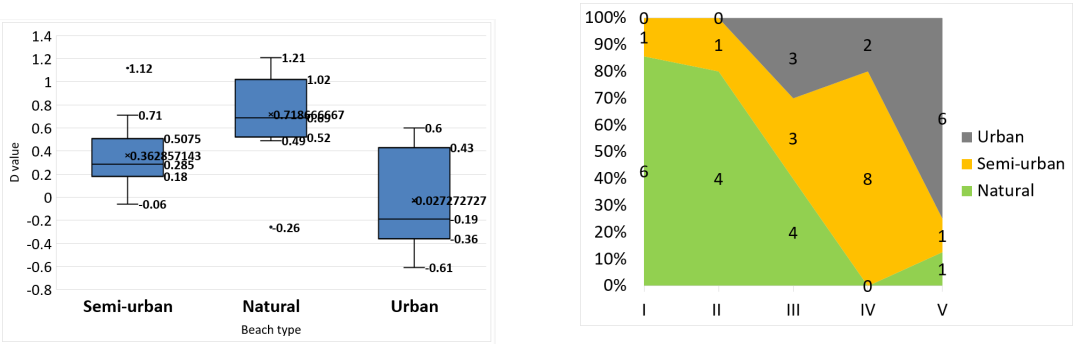


Figure 3. D value of each beach.

Table 4. Location, beach type, and CSES.

Location	N.	Beach	Beach Type [72]	D Value	Class
ROSOLINA MARE (RO)	1	Spiaggia libera Casoni	Semiurban	−0.06	V
	2	Camping Rosapineta libera	Semiurban	0.2	IV
	3	Bagno Tizè	Semiurban	0.15	IV
	4	Bagno Perla	Semiurban	0.27	IV
	5	Marina di Porto Caleri	Semiurban	0.53	III
	6	Porto Caleri free beach 1	Natural	0.92	I
	7	Porto Caleri free beach 2	Natural	0.77	II
	8	Porto Caleri free beach 3	Natural	1.02	I
LIDI DI COMACCHIO (FE)	9	Bagno Ipanema_Lido di Volano	Urban	0.43	III
	10	Lido di Volano Sud—free beach	Natural	−0.26	V
	11	Lido di Nazioni—free beach	Urban	0.2	IV
	12	Bagno Cristallo_Lido di Nazioni	Urban	−0.61	V
	13	Bagno Aloha_Lido di Nazioni	Urban	−0.36	V
	14	Bagno Pic Nic_Lido Pomposa	Urban	−0.48	V
	15	Bagno Sagano_Lido degli Scacchi	Urban	−0.19	V
	16	Lido Scacchi—free beach	Urban	0.11	IV
	17	Bagno Nettuno_Porto Garibaldi	Urban	−0.24	V
METAPONTO LIDO (MT)	18	Lido Marinella—free beach	Natural	1.04	I
	19	Riva dei Greci	Natural	0.69	II
	20	Bagno Magna Grecia	Semiurban	0.5	III
	21	Bagno Blumen Bad	Semiurban	0.3	IV
	22	Bagno Ermitage	Semiurban	0.11	IV
	23	Bagno Mondial	Semiurban	0.19	IV
	24	Bagno Le Dune	Semiurban	0.39	IV
	25	Basento sx—free beach	Natural	0.55	III
ALGHERO-PORTO TORRES (SS)	26	Lido San Giovanni	Urban	0.48	III
	27	Maria Pia	Semiurban	0.48	III
	28	La Punta Negra	Urban	0.6	III
	29	Cala Bona	Semiurban	0.19	IV
	30	Le Bombarde	Natural	0.65	II
	31	Torre del Lazzaretto	Natural	0..85	I
	32	Porto Conte	Semiurban	1.12	I
	33	Mugoni	Natural	0.52	III
	34	Cala Tramariglio	Semiurban	0.71	II
	35	Dragunara	Natural	0.68	II
	36	Torre del Porticciolo	Natural	121	I
	37	Porto Ferro	Natural	1.15	I
	38	Poglina	Natural	0.49	III
	39	Scoglio Lungo	Urban	−0.24	V
	40	Fiume Santo	Natural	0.5	III



(**a**) (**b**)

Figure 4. Correlations between scenery and beach type: (**a**) D value for each beach type; (**b**) classification of beach type for each scenery class.

4.1.1. Class I Sites

D value ≥ 0.85 was recorded at eight sites (Table 5 and Figure 3): Porto Caleri Free Beach 1 and Porto Caleri Free Beach 3 in Rosolina Mare littoral; Lido Marinella—free beach in Metaponto Lido; Torre del Lazzaretto, Torre del Porticciolo, Porto Conte and Porto Ferro beaches in Alghero littoral. All human parameters scored five (excellent) except litter (score four) at Porto Caleri beach (Figure 5a). This beach is located in a natural surrounding free from urban infrastructures, coastal defence systems, and domestic sewage. This environment was encompassed by the presence of incipient foredunes and ancient dunes, pinewood, saltmarsh, the wetland of the natural area called "Giardino Botanico di Porto Caleri". Lido Marinella beach was defined by high human parameters, in particular, no evidence of sewage and utilities like revetments, pipelines, seawalls and natural skyline (score five). Furthermore, disturbance factor, litter, built environment, and access type gave a high score (score four), because this beach was generally not crowded, far from traffic roads, and free from anthropic infrastructures. This beach also presented an attractive vista, open almost on three sides, and clear blue water color during the survey. Torre del Lazzaretto, Torre del Porticciolo, Porto Conte, and Porto Ferro beaches in Alghero littoral were extremely attractive natural sites with a very high landscape value. These beaches (Figure 5b–f) are located in the natural protected areas of Parco Regionale di Porto Conte (http://www.parcodiportoconte.it/ente-parco.aspx?ver=it) that include the national forest Le Prigionette, a part of the Geomineral Park of Sardinia, the Sites of Community Importance (SCI) Capo Caccia and Punta Giglio, and the Special Protection Area (SPA) of Capo Caccia.

Figure 5. Beaches classified in Class I: (**a**) Porto Caleri Free Beach 3—Rosolina Mare, Veneto; (**b**) Torre del Porticciolo vista—Alghero, Sardinia; (**c**) beach establishment at Torre del Porticciolo; (**d**) Porto Conte vista; (**e**,**f**) Porto Ferro) (photos taken in July 2017).

Table 5. Users' profile among scenic classes.

QUESTIONS		Scenery Class					Average (%)
		I (%)	II (%)	III (%)	IV (%)	V (%)	
SEX	male	60.5	42.9	41.4	46.1	47.4	44.6
	female	39.5	55.7	57.9	52.5	49.3	53.9
	no answer	0.0	1.4	0.8	1.4	3.3	1.5
AGE	<25	18.4	16.7	16.7	23.6	31.5	23.7
	26–40	31.6	38.9	33.3	22.1	22.2	26.1
	41–65	39.5	44.4	45.8	45.7	39.8	43.4
	>65	10.5	0.0	4.2	8.6	6.5	6.9
EDUCATIONAL LEVEL	secondary school	26.3	9.1	21.8	19.1	30.3	19.7
	college	39.5	40.6	54.4	54.6	45.4	48.3
	academic degree	34.2	48.9	21.8	24.8	22.4	30.3
	no answer	0.0	1.4	1.9	1.4	2.0	1.6
RESIDENCE	resident	65.8	24.2	37.2	24.8	26.3	30.8
	not resident	34.2	74.9	62.1	75.2	73.0	68.6
	no answer	0.0	0.9	0.8	0.0	0.7	0.6
COMPANY	only	7.9	2.7	3.4	3.5	9.9	4.7
	in couple	13.2	29.2	20.3	11.3	13.2	19.5
	family (with children)	44.7	20.5	51.7	63.8	42.8	43.4
	friends	34.2	42.0	22.6	17.7	32.9	29.5
	other	0.0	5.5	1.1	3.5	0.7	2.6
INCOME	<20,000 €	60.5	32.0	36.0	29.1	27.6	33.3
	20,000–31,000 €	23.7	28.3	22.6	29.1	19.1	24.7
	31,000–41,000 €	2.6	15.1	12.6	11.3	10.5	12.2
	>41,000 €	0.0	14.2	8.8	12.1	9.9	10.6
	no answer	13.2	10.5	19.9	18.4	32.9	19.2
MOTIVATION FOR THE VISIT	Sea/beach	34.2	71.7	46.4	27.0	15.8	43.5
	nature and landscape	5.3	3.2	3.1	0.7	0.0	2.2
	cultural heritage (handicraft/folklore/cooking)	2.6	0.0	0.0	0.0	0.7	.2
	economic reasons	0.0	.5	1.5	1.4	5.3	1.8
	play sport/amusement	0.0	1.4	1.1	3.5	5.9	2.5
	relax/quiet	7.9	4.6	9.2	10.6	9.2	8.1
	have a holiday home	13.2	8.7	10.7	27.0	23.0	15.4
	proximity to residence	34.2	5.5	16.9	19.9	29.6	17.5
	other	0.0	3.7	6.5	0.7	0.7	3.3

4.1.2. Class II Sites

Natural, semi-natural, and urban beaches with high landscape values and a low anthropogenic impact characterized this scenic class (D value between 0.65 and 0.85; Table 3). We classified five beaches within this category, i.e., Porto Caleri 2, Riva dei Greci, Le Bombarde beach (Figure 6a), Cala Tramariglio, Dragunara (Figure 6b), of which only Cala Tramariglio are located in a semiurban beach. The remaining beaches are instead located in protected areas (e.g., Pollino National Park and Capo Caccia SCI). The human parameters that interfere with the D value of these beaches are one parking lot at Dragunara beach (Figure 6b), which is visible from the beach line; crowding, especially during the summer season; vegetation debris and litter at Porto Caleri 2; and disturbance factors, especially touristic noise at Riva dei Greci beach, which is located in front of a camping village.

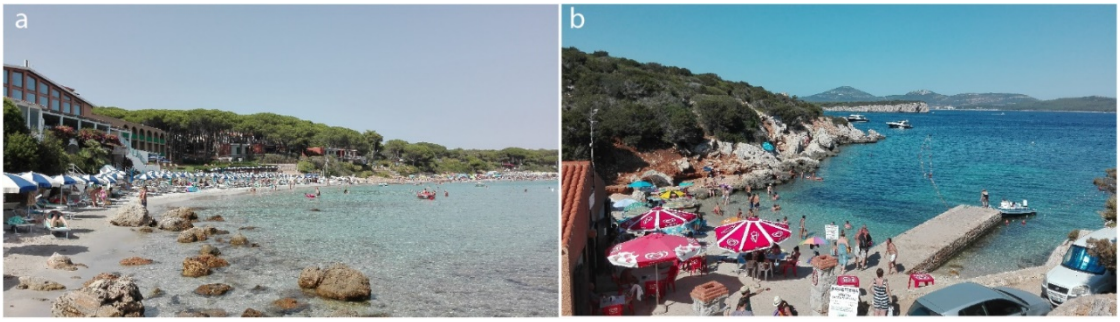


Figure 6. Beaches classified in Class II: (**a**) Le Bombarde beach; (**b**) Dragunara beach (photos taken in July 2017).

4.1.3. Class III Sites

This class includes ten sites (four natural, three semiurban, and three urban beaches). Marina di Porto Caleri (Rosolina), Ipanema Lido di Volano, and Magna Grecia beach, Basento—free beach (Metaponto Lido), Lido San Giovanni, Maria Pia, La Punta Negra, Mugoni beach, Poglina, and Fiume Santo beaches belong to this category (Table 5). D values were particularly affected by the absence of attractive vista and crowding that induced high levels of noise (at Mugoni beach, Figure 7a, Ipanema Lido di Volano, Magna Grecia), litter, and beach pollution in general (Marina di Porto Caleri; Figure 7c), abundant vegetation debris along the Poglina beach (Figure 7d) and Basento—free beach (Figure 7e). Furthermore, two beaches are affected by anthropic developments, i.e., the petrochemical industry at Fiume Santo (Figure 7b) and the Argonauti harbor near the Basento beach.

Figure 7. Beaches classified in Class III: (**a**) Mugoni beach (**b**) Fiume Santo beaches (Google Earth photo), (**c**) Marina di Porto Caleri (photo taken on July 2018); (**d**) Poglina beach (photo taken in July 2017) (**e**) Basento sx.

4.1.4. Class IV Sites

Ten beaches were classified within this class, which included seminatural (8) and urban (2) beaches having low scenic values principally because of anthropogenic activities. In fact, the urbanization level of these littorals is highly connected to utilities, poor skyline quality, litter, noise disturbance,

and a loss of natural landscapes. These beaches are Camping Rosapineta—free beach, Tizè beach, Perla beach (RO), Lido di Nazioni and Lido degli Scacchi—free beach (FE; Figure 8c), Blumen Bad, Ermitage (Figure 8a), Mondial beach (Figure 8b), Bagno Le Dune (MT), Cala Bona (SS). Beaches of Lido di Comacchio and Metaponto Lido, in particular, are affected by the presence of several coastal defence structures like emerged and submerged breakwaters and groins. On the other hand, beaches like Camping Rosapineta, Tizè, and Perla (Rosolina Mare) presented low scores not for the presence of defence structures but due to sewage and noise disturbance, especially during the summer season.

Figure 8. Beaches classified in Class IV: (**a**) Bagno Ermitage (Google Earth photo https://lh5.googleusercontent.com/p/AF1QipPVEtAuwqbeEY3jwYfPLTIjgBXjZgeII1kaZKyp=h720); (**b**) Bagno Mondial (Google Earth photo https://lh5.googleusercontent.com/p/AF1QipMQ8mm9-K_LoQR_WjuL_5tZwB0Pw_jMifYy1i2i=h1440); (**c**) Lido degli Scacchi—free beach (Google Earth photo https://lh5.googleusercontent.com/p/AF1QipOL4MLteRI-yz2cpykpWJoc2LGdnVjSHE4CttEC=h1440).

4.1.5. Class V Sites

Eight sites were classified as urban beaches (i.e., Aloha beach establishment, Scoglio Lungo), one as a semiurban beach (Casoni—free beach), and one as a natural beach (Lido di Volano South—free beach). Normally, the principal characteristic of these sites is the unattractive urbanization. These sites are very unappealing beaches with intensive touristic and urban development and very low scenic values (Figure 9). The worst characteristics of these beaches were the high amounts of litter, high noise levels, degradation of natural environments, and water pollution.

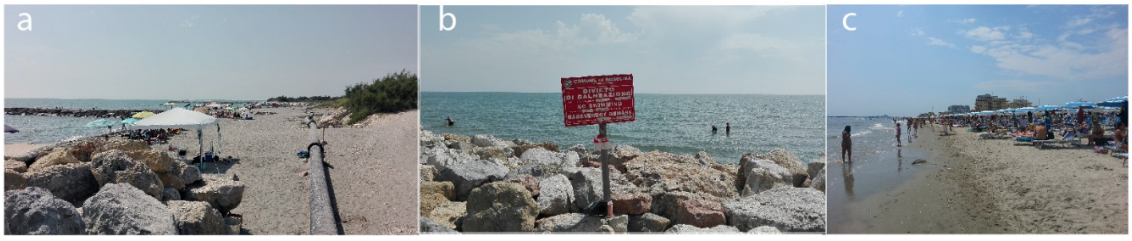


Figure 9. Beaches classified in Class V: (**a**,**b**) Rosolina Mare, Casoni—free beaches, (**c**) Lido degli Scacchi (photos taken on June 2017).

4.2. Landscape Assessment and WTP

One hundred twenty-three questionnaires were collected in Rosolina, 145 in Lidi di Comacchio, 112 in Metaponto Lido and 431 in Sardinia beaches (which included 41 questionnaires in Scoglio Lungo and 104 in Fiume Santo—Porto Torres, 286 at Alghero littoral) for a total of 811 surveys in 2015.

4.2.1. Beach Users' Profile

Table 5 highlights the main results of users' profiles for each scenery class. Users were, on average, 44.6% males and almost 54% females, even if there was a prevalence of males in Class I (60.5%) compared to all other classes. Interviewees were prevalently between 41 to 65 years old (43.4%) and the mean age of females was 37 years (standard deviation 15.5) and 42 years for males (standard deviation

19.6). Tourism was principal of the family type with children (43.4%) in all classes, excepted for Class II beaches, where users were prevalent friends (42%). The predominant educational level was college (48.3%), followed by an academic degree (30.3%) and secondary school (19.7%). Class II showed the maximum percentage of academic degrees (48.9%) in comparison to other beaches. On the contrary, beaches of Class V were prevalently frequented by people with low educational level. The interviewees were not resident in the locality (68.6%), even if beaches of Class I showed an occurrence of resident users (65.8%). The annual income was prevalently lower than 20,000 € (33.3%) or between 20,000 and 31,000 € (24.7%). The highest percentage (about 60%) of low income (<20,000 €) was declared by users of Class I. On the other hand, users with annual income higher than 41,000 € were recorded in beaches of Class II.

Reason for choosing the beach was primarily sea and beach in sites of I, II, and III classes (34.2%, 71.7%, and 46.4% respectively; Table 5), even if an average of 15.4% answered "have a holiday home" and an average of 17.5% answered "proximity to residence". Specifically, 54.6% of users of Class V had a holiday home or lived near the beach (23% and 29.6% respectively), while 34.2% of users of Class I chose the beach because of their proximity to residence. Other factors, like relax/quiet (8.1%) and play sport/amusement (2.5%), also play a role. Only 2.2% of users choose "nature and landscape"; therefore, they were not considered the principal reasons for choosing the beach.

4.2.2. Landscape Assessment, Physical, Environmental, and Management Factors

The landscape was judged beautiful for 68.4% of users, prevalently of Classes II and I (90.9% and 81.6%, respectively; Table 6). On the other hand, the poorest evaluation was registered at Class V beaches (bad for 19.1% of users). The landscape value followed the landscape judgment; therefore, Class I and II scored the best value (high for 60.5% and 80.8%; Table 6). Users knew the problem of coastal erosion (an average of 87.4%), considering it an important issue (85.8% of beach users; Table 6).

Table 6. Physical, environmental, and management factors.

QUESTIONS		I (%)	II (%)	III (%)	IV (%)	V (%)	Average (%)
LANDSCAPE JUDGEMENT	Beautiful	81.6	90.9	62.5	66.0	45.4	68.4
	Indifferent	15.8	5.9	23.8	25.5	34.2	20.8
	Bad	0.0	1.4	9.6	7.0	19.1	8.3
	No answer	2.6	1.8	4.2	1.4	1.3	2.5
LANDSCAPE IMPORTANCE	High	60.5	80.8	54.0	41.1	53.9	59.3
	Medium	36.8	16.4	40.6	49.6	36.8	34.8
	Law	0.0	1.4	2.3	4.3	5.9	3.0
	No answer	2.6	1.4	3.1	5.0	3.3	3.0
KNOWLEDGE OF BEACH EROSION	Yes	86.8	88.1	84.3	93.6	86.2	87.4
	No	13.2	11.0	13.0	5.0	12.5	11.0
	No answer	0.0	0.9	2.7	1.4	1.3	1.6
BEACH EROSION IMPORTANT ISSUE	Yes	81.6	88.6	81.6	90.1	86.2	85.8
	No	13.2	4.6	6.1	2.8	5.9	5.4
	No answer	5.3	6.8	12.3	7.1	7.9	8.8

Table 7 reports the relationship between landscape judgment and the importance given by users.

Table 7. Relationship between landscape judgment and importance given by beach users.

Landscape Judgment	Landscape Importance				Average (%)
	High (%)	Medium (%)	Low (%)	No Answer (%)	
Beautiful (%)	79.6	54.6	12.5	62.5	68.4
Bad (%)	7.1	7.1	50.0	4.2	8.3
Indifferent (%)	12.3	34.4	33.3	20.8	20.8
No answer (%)	1.0	3.9	4.2	12.5	2.5
Total (%)	59.3	34.8	3.0	3.0	100

4.2.3. WTP Analysis

About 60% of the interviewees were willing to pay for the preservation of the environmental quality of the landscape. As reported in Table 8, positive answers were prevalently found at Class I and II beaches, followed by Class V, III, and IV beaches.

Table 8. WTP answer to the initial BID in relation to scenery class.

WTP Answer		Scenery Class					Average (%)
		I (%)	II (%)	III (%)	IV (%)	V (%)	
Yes	% in Scenery class	63.2	72.8	55.1	50.4	59.7	60.3
	% of the total	3.1	19.7	17.8	8.8	10.9	60.3
No	% in Scenery class	36.8	27.2	44.9	49.6	40.3	39.7
	% of the total	1.8	7.4	14.5	8.7	7.4	39.7

Figure 10a highlights that there is a positive relationship between the "yes" answer to the initial BID 0 and the landscape value. Therefore, the highest percentage of "yes" responses corresponded to the high value given to the landscape, and the reverse was true for the "no" answer. In the same way, the "yes" answer percentage regularly decreased with the landscape value using BID 1 in the follow-up question (Figure 10b).

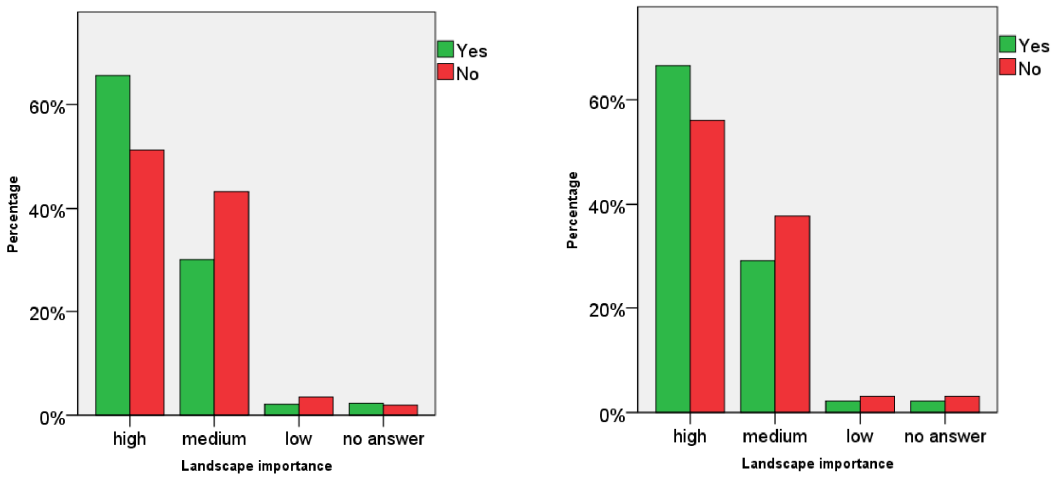


Figure 10. Distribution of Willingness to Pay (WTP) response in the Double Bounded DB Contingency Valuation in correlation with landscape importance: (**a**) BID 0; (**b**) BID 1.

The test on regression indicates that the preferred model would include the constant term and signs of estimated parameters are consistent with economic theory; therefore, we are able to estimate the median WTP of 16.59 € (Table 9).

Table 9. WTP results by the dichotomous logit model (number of records = 794) (S.E.: Standard Error; z: z-Statistic; D.F.: Degree of Freedom).

Variables		Coeff.	S.E.	z	*p*-Value
Constant	α	0.962	1.125	7.700	0.000 ***
BID	β	−0.058	0.010	−5.498	0.000 ***
Test on Regression					
LL value	LL' value *	X^2	D.F.	X^2 (0.95)	*p*-Value
−517.88	−520.7	5.68	1	3.84	0.000
MEDIAN WTP = 16.59 €					

* *p*-value less than 0.05; ** *p*-value less than 0.01; *** *p*-value less than 0.001. LL value: Log-Likelihood value; LL' value: Log-Likelihood value for the restricted hypothesis (related to the alternative model, without the constant term); X^2: chi-square; X^2 (0.95): significative chi-square at 0.05. * Alternative model without the constant term.

Results from the application of the multivariate model, which is a sort of construct validity equation, are reported in Tables 10 and 11. The model was statistically significant due to the inclusion of the constant inside the generalized likelihood-ratio test. Some explanatory variables were statistically significant. Concerning beach scenery, we found that WTP tends to increase with the increment of D value; therefore, WTP is expected to decrease from Class I to Class V. The level of education and gender appear statistically significant in the model. In fact, WTP would increase in females with a high educational level. The relationship was found not statistically significant in the case of residence and beach frequentation variables (Table 10). Table 11 highlights the significance of the landscape in WTP assessment. In fact, WTP tends to increase with the increment of landscape importance and its judgment. On the contrary, WTP is affected by the crowding perception (and low available space per person on the beach), even if this parameter is not correlated to the erosion phenomenon from the users' point of view. On the other hand, adequate space per person tends to increase the WTP (Table 11).

Table 10. Dichotomous multinomial logit model using socio-demographic variables (number of records = 794) (S.E.: Standard Error; z: z-Statistic; D.F.: Degree of Freedom).

Variables		Coeff.	S.E.	z	*p*-Value
Constant	α	1.028	0.430	2.392	0.017 *
BID	β	−0.060	0.011	−5.560	0.000 ***
Scenery class	S	−0.111	0.067	−1.659	0.097
Gender	G	−0.298	0.151	−1.967	0.049 *
Education	E	0.381	0.109	3.495	0.050 *
Residence	R	−0.098	0.163	−0.602	0.547
Beach frequentation	BF	−0.020	0.107	−0.188	0.851
Test on regression					
LL value	LL' value *	X^2	D.F.	X^2 (0.95)	
−494.99	−427.13	−135.714	1	3.84	0.000

* *p*-value less than 0.05; ** *p*-value less than 0.01; *** *p*-value less than 0.001. LL value: Log-Likelihood value; LL' value: Log-Likelihood value for the restricted hypothesis (related to the alternative model, without the constant term); X^2: chi-square; X^2 (0.95): significative chi-square at 0.05. *Alternative model without the constant term.

Table 11. Dichotomous multinomial logit model using physical and environmental variables (number of records = 794) (S.E.: Standard Error; z: z-Statistic; D.F.: Degree of Freedom).

Variables		Coeff.	S.E.	z	*p*-Value
Constant		−1.426	0.743	−1.920	0.055
BID	β	−0.066	0.011	−5.892	0.000 ***
Available space per person	AS	0.224	0.110	−2.031	0.042 *
Landascape importance	LI	0.245	0.149	1.647	0.100
Landascape judgement	LJ	0.628	0.132	4.741	0.000 ***
Erosion	BE	0.367	0.240	1.526	0.127
		Test on regression			
LL value	LL′ value *	X^2	D.F.	X^2 (0.95)	
−482.19	−483.45	2.52	1	3.84	0.000

* *p*-value less than 0.05; ** *p*-value less than 0.01; *** *p*-value less than 0.001. LL value: Log-Likelihood value; LL′ value: Log-Likelihood value for the restricted hypothesis (related to the alternative model, without the constant term); X^2: chi-square; X^2 (0.95): significative chi-square at 0.05. * Alternative model without the constant term.

5. Discussion

Scenic beauty has historically played a fundamental role in landscape protection measures and for the conservation of places considered of singular value [83]. The Italian law 1479/1939 (https://www.bosettiegatti.eu/info/norme/statali/1939_1497.htm) (Law 29 June 1939, n.1497, art. 1) which concerns the Protection of Natural Beauties regulates the "panoramic beauties considered as natural and pure vistas, accessible to the public, from which everyone can enjoy the beauties". The beauty/scenic evaluation method is generally split into activities conducted by experts and activities concentrating on analyzing public perception, differing in the way the relevant elements of the landscape are investigated and in the importance conferred in determining quality levels [2]. In this study, we adopted a multi-dimensional evaluation that combines a quantitative assessment conducted by experts, a social-qualitative analysis by public perception, and an economical estimation.

Scenic evaluations of 40 investigated sites were defined according to the methodology mentioned above (Table 2). Thirty percent of the investigated coastal areas were included in Class I and II, 25% fitted to Class III, and 45% of the sites were in the lower classes (Class IV and V). Our results suggest that scenic classification is very correlated to the proposed classification of beach types, following their physical and functional features [67,68]. Actually, most of the natural beaches coincided with beaches having high scenery value (principally Classes I and II), seminatural beaches with medium-scenery values (Classes IV and III, with few exceptions in Class I, II, and IV), while Class V sites prevalently composed urban beaches. These findings are similar to those obtained in Colombia, Cuba, Spain, Brazil, and Malta by previous studies [22,26,28], which confirmed the relationship between scenery, geological setting, and degree of urbanization.

Class I sites are principally observed in the southern stretch of coast of Rosolina Mare and in small-medium pocket beaches of Alghero littoral. These littorals are characterized by the presence of natural protected areas with several features, such as lagoon, valleys, coastal rock sectors, and mountainous skyline landforms, that increase the scenic value.

The Class II sites are located in Rosolina Mare, Metaponto Lido and Alghero coastal sites and rated lower than Class I because of the increase of human occupation. For instance, Le Bombarde beach was characterized by beautiful water and beach color and some landscape features. Nevertheless, it presented some negative aspects, like the presence of litter, noise disturbance, and tourist developments, that affected the natural state of the environment.

A gradual decrease both in natural and human attributes were registered in Class III, IV, and V sites. The increase of human pressure, in some cases, altered the value of a beach that could be evaluated as natural. Magna Grecia (Metaponto Lido) and Fiume Santo (Porto Torres) beaches, for instance, are attractive areas with excellent water and beach color, but have a very insensitive urban-industrial development. Other examples, such as Ipanema—Lido di Volano (Comacchio) and Marina di Porto

Caleri (Rosolina Mare), are located near small villages and show sewage discharge evidence into the beach and litter, depleting the scenic quality.

Classes IV and V, in particular, present low scores for all human parameters. In the central and southern sectors of the Lidi di Comacchio littoral, for instance, several natural parameters are affected by the flat landscape, presence of utilities such as groins, breakwaters, and revetments, and negative scores are also observed for sediment beach color, water color, and litter. Specifically concerning this last parameter, [26] has shown that litter presence is a reason to avoid a visit at a certain beach. Consequently, concern for environmental issues, especially related to sun and sand tourism, has become a serious problem [84]. In this context, some management measures could enhance the environmental status of the beaches and consequently their tourism, like the recovery of degraded natural spaces; the maintenance of garbage bins on beaches; a proper collection and treatment of sewage to maintain suitable recreational bathing parameters; the improvements to the existent touristic infrastructure; and the adoption of measures for environmental supervision.

At many places, erosion of coastline corresponded to the lowest ratings, as reported by [22]. Erosion processes reduce beach width, improve the crowding effect, and induce the emplacement of different structures. Examples of this are the beaches as mentioned earlier of Lidi di Comacchio, Casoni beach, and Rosapineta Camping (North) at Rosolina Mare, Blumen Bad, Ermitage, and Mondial beaches at Metaponto Lido, and Scoglio Lungo beach at Porto Torres. In these beaches, considerable work and investments, like the removal of hard protection structures and construction of artificial dunes, would be needed [85]. Furthermore, to reduce the crowding phenomenon, some administrative measures like the decentralization of tourism could be adopted. A recent study of [28] suggests the use of a smartphone app that would allow to each tourist the selection of a beach according to his interests, scenery, crowding, landscape type, touristic services and facilities, bathing conditions, access, and presence of protected areas. In this way, the app gives practical information to be used by beachgoers, which can also choose between natural and urbanized sites [28]. From a social and economic point of view, this study emphasized the users' propensity to landscape preservation. In fact, about 60% of the interviewees were willing to pay for the preservation of the environmental quality of the landscape, with about 16 € per person each season. These percentages are slightly higher than 58% and 14.84 € reported in the Italian survey (conducted on 4126 records) by [72]. This result is probably due to the particular condition of the selected beaches that are more natural than those reported in [72]. Therefore, users were more willing to respect the case of semiurban and urban beaches.

Consequently, the urbanization degree of the beach has affected the WTP. This result is important because numerous studies also demonstrated that the urbanization level affects beach scenery [7]. Thus, this implication suggests that WTP is positively correlated with scenery level. Our results support these findings, as reported in Table 10. A number of studies have found that landscapes that are perceived as natural, like those observed in Class I, are considered more scenic than clearly human-influenced landscapes [86–89]. However, in some cases, the difference between natural scenes and human-influenced scenes is not so clear, so it could be difficult to assess by the users [20].

Furthermore, [7] indicates that for each scenic class there exists a related typology of users. Accordingly, the results indicate that beaches and their scenery should be managed considering both environments and specific types of users. Both in scenic and in WTP researchers, parameters were obtained from subjective observations, depending on national/cultural background, age, gender, education, and training. A study by [90] indicated that European nationality groups agreed to a specific preferred landscape type, but cultural traits could give differences [90]. In research for this paper, the parameters shown in Table 2 came out in all surveys, and some differences were found because of gender and education (Table 10). In conclusion, both aesthetic/scenic qualities of a beach and users' attitudes and perceptions are essential aspects of consumptive experiences, as observed by [91].

The applied methods are not without imitations. In fact, for both CSES and WTP assessment, it is useful to take into consideration some aspects that could influence the research. First of all is the variability of some scenic parameters during the seasons. Water color, for instance, could vary a

lot and is more variable than the other parameters, due to the variability of the river flow. Litter is a variable parameter because it depends on the availability of cleaning services of local administrations, which often are more efficient during the bathing season. Beach width, in the case of sandy beaches, naturally varied along the seasons because of its relation to the climate and wave conditions and sand availability.

In the same way, other parameters reflect some variable conditions, like noise, discharge evidence, vegetation cover; thus, scenic surveys should be ideally carried out in different periods of the year. Secondly, although some parameters can be easily quantified (such as beach width, number of utilities, etc.), other parameters are subject to the perception over the coastal site, e.g., water color and built environment [54]. Therefore, the CSES is a semi-quantitative method despite the fuzzy logic calculation, because humans assess the rating of each parameter (even if they are commonly experts in beach and landscape management).

Thirdly, the classification used is strongly dependent on the setting and level of human occupation. In this study, for instance, some littorals have similar coastal settings (e.g., sediment type, width, and slope) and urbanization level; therefore, some beaches could show approximately the same D value, even if their typology (remote beach vs. urban beach) and beach management (free beach vs. private beach) are different. This is because CSES has been principally developed for high rocky coasts having high variability of geomorphological and geological characteristics. For this reason, this method may be further developed to better assess the sandy flat beaches using ad hoc weighted physical parameters.

Concerning the CV, one of the inherent limitations is that this method permits one to evaluate the value of the entire environmental good, but it is less suitable for assessing the value of the single physical or non-physical components of the good (as, for example, the Choice Experiment method). It implies, among other things, that respondents can incur in the so-called yea-saying problem, i.e., the choice is referred to the entire good, whereas the willingness to pay might be only for some attributes of the goods. At the same time, in our case, the choice of adopting the CV is derived from the need of assessing the value of the beach as a whole; therefore, in our opinion, the CV is particularly adequate for this finality.

6. Conclusions

This study, focused on the environmental and scenic parameters and their values, identifies several characteristics that can be upgraded to increase the scenery of coastal sites in Italy. This paper analyzed the coastal characteristics of forty beaches considering scenery with physical and human factors affected the beach, users' perception, and the WTP. A quantitative and qualitative methodology was carried out for the assessment of the scenery value. The CSES method was applied, evaluating physical and human scenery parameters. Furthermore, the beach users' perception was identified in terms of personal preferences, knowledge of environmental beach issues, and willingness to pay for landscape preservation. Crowding, erosion phenomena, litter and sewage, poor vistas, and high urbanization levels are among the anthropic impacts that negatively affect the landscape because of the deficient management of the studied beaches. These findings, therefore, could be beneficial to coastal managers who can analyze the score of each specific site and parameter and decide ad hoc management plans to improve negative aspects.

In this study, we adopted a non-market-based approach by investigating the willingness of beach users to pay for landscape preservation. The economic approach developed by a CV introduces a new perspective for the analysis of the potential value of scenery, both in natural, semi-urban, and urban areas. Results show that people express a significant willingness to pay for scenery in Italy, probably because they give high importance to the landscape value and its preservation. In particular, our results suggest that landscape judgment is directly correlated to scenery assessment; therefore, beaches of Classes I and II were judged beautiful, while beaches of Classes IV and V had poor judgments. Similarly, the importance given to the landscape was highest in Class I and II than in the others.

Supplementary Materials: The following are available online at http://www.mdpi.com/2071-1050/12/4/1604/s1, Table S1: Descriptive statistics of each scenery class; Table S2: D value of each beach type.

Author Contributions: Data curation, I.R.; formal analysis, F.A.M.; investigation, F.A.M. and D.C.; methodology, I.R., F.A.M., and D.C.; supervision, D.C.; validation, F.A.M. and D.C.; writing—original draft, I.R.; writing—review and editing, I.R., F.A.M., and D.C. All authors have read and agreed to the published version of the manuscript.

Funding: A part of this research was funded by "Fondo di Ateneo per la ricerca 2019 dell'Università degli Studi di Sassari—Donatella Carboni".

Acknowledgments: The authors would like to thank the anonymous reviewers for useful comments and suggestions.

Conflicts of Interest: The authors declare no conflict of interest.

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