

Table S1: The list of categories and subcategories on NUSMart

ID	Category	Subcategory
1	FRUITS AND VEGETABLES	Fresh fruits
2		Fresh vegetables
3		Frozen fruits
4		Canned fruits
5		Frozen vegetables
6		Canned vegetables
7	SEAFOOD, MEAT, AND POULTRY	Fresh fish and seafood
8		Fresh meat
9		Frozen fish and seafood
10		Frozen meat
11		Fresh Poultry
12		Frozen Poultry
13	STAPLES	Accompaniments
14		Noodles
15		Pasta
16		Rice
17		Legumes, Lentils, Stuffing and Sides
18		Egg and egg products
19	DAIRY AND EGGS	Butter and margarine spreads
20		Cheese spreads and labneh
21		Fresh cheese
22		Cream, creamer and condensed milk
23		Yoghurt
24		Cheese slices, blocks and cubes
25	BREAKFAST CEREALS	Shredded cheese
26		Hot Cereals
27		Cold Cereals
28	BAKERY	Baking ingredients and mixes
29		Bread, buns and bread products
30		Cakes, pastries and sweet goods
31	PROCESSED SEAFOOD, MEAT, AND POULTRY	Fish products
32		Meat products
33		Poultry products
34	OILS, CONDIMENTS AND DRESSINGS	Dressings and vinegar
35		Mayonnaise
36		Oils and ghee
37		Cooking sauces
38		Spices & Seasoning
39		Pasta Sauces
40	SAUCES AND SEASONINGS	Pickled Condiments
41		Stocks
42		Table Sauces
43	SNACKS	Crisps and Chips
44		Biscuits, Crackers, Cookies and Rusk
45		Dried Fruit
46		Frozen Snacks
47		Popcorn
48		Snack Mixes
49	LEGUMES, NUTS AND SEEDS	Cereal/ Energy bars
50		Legumes, Nuts and Seeds
51	SOUP	Dry soup
52		Wet Soup
53		Caramel and Cream spreads
54		Chocolate spreads

55		Dips
56	SPREADS	Honey
57		Jam and Marmalade
58		Nut spreads
59		Savoury spreads
60		Instant noodles
61		Instant porridge
62	CONVENIENCE MEALS	Pizza
63		Prepared meals
64		Fresh milk
65		Flavoured milk
66	DAIRY DRINKS	Cultured milk drinks, yoghurt drinks and laban
67		Soy, nut and grain-based milk
68		Coffee
69	HOT BEVERAGES	Tea
70		Malt and other hot beverages
71		Carbonated Soft Drinks
72		RTD (Iced) Coffee
73		RTD (Iced) Tea
74	READY-TO-DRINK	Other RTDs
75		Fruit Juices
76		Cordials and Nectar
77		Energy Drinks
78	SPORTS AND ENERGY DRINKS	Sports and Isotonic Drinks
79		Cheesecakes
80		Ice Cream
81		Jellies and Puddings
82	DESSERTS AND ICE CREAM	Halawa and Tahina
83		Sweet sauces and syrups
84		Compotes
85		Chocolate Bars
86		Chocolate blocks
87	CHOCOLATE CONFECTIONERY	Chocolate packs and pouches
88		Chocolate boxes
89		Chewy sweets and marshmallows
90		Lollipops and hard candy
91	SUGAR AND GUM CONFECTIONERY	Mint and lozenges
92		Pastilles, gums, jellies and chews
93		Toffees, caramels and nougat
94		Artificial sweeteners
95		Natural sweeteners
96	SWEETENERS AND SUGAR	Sugar
97		Sugar cubes and crystals
98	VEGETARIAN MEAT AND SEAFOOD	Plant-based meat and seafood alternatives

Table S2 Descriptive statistics by study completion status

	(1) Dropout sample Mean [SE]	(2) Analysis sample Mean [SE]	p-value (1)-(2)
Age	31.047 [0.290]	31.694 [0.266]	0.100
Female=1	0.468 [0.018]	0.488 [0.020]	0.456
Household Size	4.902 [0.084]	4.697 [0.079]	0.075
University degree and above	0.722 [0.016]	0.819 [0.015]	0.000***
Income 15,000SAR and above	0.308 [0.017]	0.450 [0.019]	0.000***
No disease=1	0.267 [0.016]	0.407 [0.019]	0.000***
Observations	765	656	

Note: ** p<0.05, *** p<0.01

Table S3 Dropout rates by study arm

	Full sample	Arm 1	Arm 2	Arm 3	p-value (1)-(2)	p-value (2)-(3)	p-value (1)-(3)
Dropout rate	0.538 [0.013]	0.549 [0.023]	0.514 [0.023]	0.553 [0.023]	0.283	0.226	0.891
Observations	1421	474	475	472			

Table S4 Effects of the NS and WL on the weighted average NS point and per-serving energy and nutrients (foods and beverages)

	weighted NS point per serving	kcal per serving	sugar per serving
NS arm	2.53*** [1.67,3.39]	-29.5 [-164.2,105.1]	-2.10*** [-2.85,-1.35]
WL arm	0.63 [-0.20,1.47]	-98.2* [-205.6,9.15]	-0.48 [-1.27,0.31]
Age	0.070** [0.017,0.12]	1.98 [-3.60,7.56]	-0.044* [-0.092,0.0038]
Female	0.73* [-0.0050,1.46]	59.9 [-35.3,155.0]	-1.11*** [-1.75,-0.47]
Household Size	-0.12 [-0.27,0.037]	-1.58 [-18.3,15.2]	-0.0071 [-0.16,0.14]
University degree and above	0.040 [-0.91,0.99]	76.0* [-9.77,161.7]	-0.19 [-1.17,0.78]
Income 15,000SAR and above	0.15 [-0.58,0.88]	40.8 [-65.2,146.9]	-0.0047 [-0.68,0.67]
taste Best=1	0.86 [-0.69,2.40]	69.7 [-128.4,267.7]	-1.92** [-3.59,-0.25]

price Best=1	1.55* [-0.097,3.20]	33.8 [-166.4,234.0]	-2.83*** [-4.55,-1.10]
health Best=1	2.18*** [0.57,3.80]	-70.4 [-259.9,119.2]	-2.58*** [-4.22,-0.93]
variety Best=1	1.89** [0.25,3.52]	-35.7 [-241.1,169.6]	-2.48*** [-4.27,-0.68]
No disease=1	0.68* [-0.047,1.41]	86.5 [-24.7,197.7]	-0.64** [-1.26,-0.019]
Constant	28.4*** [25.8,31.1]	74.9 [-188.0,337.8]	12.4*** [9.84,15.0]
Observations	656	656	656
R ²	0.099	0.024	0.104

	sodium per serving	Saturated fat per serving	Total kcal
NS arm	-120.1 [-604.1,363.9]	6.13 [-25.1,37.4]	-31647.1 [-92281.1,28986.8]
WL arm	28.8 [-713.9,771.4]	-24.6** [-47.7,-1.44]	-40778.0 [-94524.9,12968.8]
Age	-3.08 [-41.3,35.1]	-2.04 [-5.28,1.20]	750.5 [-2562.2,4063.2]
Female	-425.1 [-1012.6,162.5]	-14.6 [-47.1,17.8]	26704.9 [-17086.3,70496.1]
Household Size	113.1 [-40.4,266.5]	-4.08 [-9.99,1.83]	26640.8*** [8473.2,44808.5]
University degree and above	-404.1 [-1191.9,383.6]	3.53 [-26.0,33.0]	-6416.8 [-63910.3,51076.7]
Income 15,000SAR and above	186.0 [-311.8,683.8]	31.3* [-2.56,65.2]	34872.3 [-13252.8,82997.4]
taste Best=1	155.9 [-581.9,893.8]	-2.39 [-34.0,29.3]	74421.7* [-4333.3,153176.6]
price Best=1	169.2 [-662.8,1001.3]	15.7 [-24.7,56.1]	48203.7 [-39807.8,136215.2]
health Best=1	3.12 [-748.7,754.9]	17.9 [-37.4,73.1]	-13141.1 [-75789.6,49507.4]
variety Best=1	1406.2 [-699.4,3511.8]	15.7 [-32.0,63.4]	-811.5 [-72790.3,71167.3]

No disease=1	-485.3** [-927.3,-43.3]	-0.094 [-29.7,29.5]	7470.3 [-36963.3,51903.8]
Constant	754.7 [-1202.7,2712.2]	104.4* [-12.6,221.5]	-58601.6 [-170920.3,53717.1]
Observations	656	656	656
R ²	0.029	0.023	0.054
	Total sugar	Total sodium	Total saturated fat
NS arm	-1438.7*** [-2090.1,-787.3]	-373271.7* [-761041.8,14498.4]	-7218.7 [-25241.0,10803.6]
WL arm	-404.4 [-1158.6,349.8]	-110717.3 [-674611.1,453176.6]	-17205.9** [-33249.0,-1162.9]
Age	-12.8 [-46.3,20.7]	5764.0 [-24064.8,35592.8]	-530.7 [-1671.0,609.5]
Female	-615.9** [-1189.7,-42.0]	-183076.1 [-664583.6,298431.4]	-8035.1 [-22425.9,6355.6]
Household Size	749.5*** [616.7,882.3]	191485.7** [6081.1,376890.2]	2306.1 [-2588.0,7200.3]
University degree and above	-147.3 [-868.3,573.6]	-246372.0 [-963414.6,470670.6]	-9583.6 [-31246.4,12079.3]
Income 15,000SAR and above	-198.0 [-742.6,346.6]	155707.1 [-243453.5,554867.7]	12073.9* [-946.7,25094.4]
taste Best=1	-484.0 [-1651.5,683.4]	192075.8 [-561668.3,945819.9]	-2384.2 [-27718.4,22949.9]
price Best=1	-1302.3** [-2507.8,-96.8]	12446.7 [-706232.9,731126.2]	-867.2 [-26531.2,24796.9]
health Best=1	-1301.1** [-2449.9,-152.4]	-74975.3 [-803584.6,653633.9]	1572.9 [-26458.4,29604.2]
variety Best=1	-881.5 [-2219.2,456.2]	650809.3 [-785200.0,2086818.6]	847.8 [-29424.2,31119.8]
No disease=1	-281.5 [-803.0,240.1]	-381164.3** [-683689.4,-78639.1]	-3822.8 [-16526.0,8880.3]
Constant	2763.1*** [1106.7,4419.5]	-149321.5 [-1488676.6,1190033.6]	40005.1* [-6359.5,86369.7]
Observations	656	656	656
R ²	0.205	0.044	0.020

Notes: 95% confidence intervals are in brackets. * p<0.1, ** p<0.05, *** p<0.01

Table S5 Effects of the NS and WL on weighted average NS point and per-serving energy and nutrients (beverages only)

	weighted NS point per serving	kcal per serving	sugar per serving
NS arm	2.51*** [1.29,3.73]	-24.5*** [-36.7,-12.3]	-6.31*** [-10.1,-2.49]
WL arm	1.63*** [0.47,2.79]	-17.9*** [-29.8,-5.95]	-5.02*** [-8.36,-1.69]
Age	0.030 [-0.042,0.10]	0.0012 [-0.70,0.70]	0.076 [-0.14,0.29]
Female	1.11** [0.11,2.11]	-8.01 [-17.9,1.84]	-3.61** [-6.58,-0.64]
Household Size	0.055 [-0.17,0.28]	0.18 [-1.74,2.09]	0.31 [-0.28,0.91]
University degree and above	0.10 [-1.31,1.51]	-3.65 [-15.9,8.58]	-0.068 [-4.18,4.04]
Income 15,000SAR and above	-0.17 [-1.24,0.89]	5.20 [-5.24,15.6]	1.37 [-1.97,4.72]
taste Best=1	1.08 [-1.30,3.45]	-9.58 [-33.1,14.0]	-6.02 [-13.7,1.62]
price Best=1	1.92 [-0.64,4.48]	-23.7* [-48.1,0.69]	-9.48** [-17.1,-1.87]
health Best=1	1.83 [-0.67,4.34]	-18.5 [-43.6,6.55]	-8.72** [-16.5,-0.96]
variety Best=1	1.10 [-1.45,3.65]	-15.2 [-39.8,9.39]	-4.50 [-13.0,4.05]
No disease=1	-0.31 [-1.32,0.70]	-1.25 [-11.6,9.11]	1.31 [-1.60,4.23]
Constant	26.0*** [22.3,29.7]	129.2*** [93.9,164.5]	23.5*** [13.2,33.8]
Observations	525	525	525
R ²	0.053	0.056	0.067

	sodium per serving	Saturated fat per serving	Total kcal
NS arm	-3.81 [-13.8,6.19]	-0.028 [-0.29,0.24]	-1326.8 [-3246.9,593.3]
WL arm	-2.65	-0.23*	-1217.2

	[-13.2,7.92]	[-0.47,0.017]	[-3380.4,946.1]
Age	-0.34 [-0.98,0.30]	-0.018** [-0.034,-0.0024]	-82.7 [-193.9,28.5]
Female	-2.03 [-10.9,6.82]	-0.041 [-0.25,0.17]	-2456.6*** [-4171.4,-741.8]
Household Size	-1.76 [-3.91,0.40]	-0.013 [-0.062,0.036]	798.4*** [358.6,1238.2]
University degree and above	-2.61 [-15.1,9.93]	-0.041 [-0.34,0.26]	470.9 [-1833.5,2775.4]
Income 15,000SAR and above	-2.35 [-11.4,6.73]	-0.0057 [-0.22,0.20]	-800.2 [-2603.8,1003.4]
taste Best=1	7.11 [-12.2,26.4]	0.23 [-0.12,0.59]	-5988.0** [-10616.5,-1359.6]
price Best=1	6.52 [-14.3,27.4]	0.26 [-0.14,0.65]	-8982.7*** [-13534.2,-4431.2]
health Best=1	6.56 [-13.1,26.2]	0.37* [-0.029,0.77]	-7968.8*** [-12534.9,-3402.7]
variety Best=1	6.09 [-14.7,26.9]	0.22 [-0.19,0.62]	-6621.4*** [-11554.0,-1688.8]
No disease=1	3.64 [-5.43,12.7]	-0.14 [-0.36,0.079]	-804.2 [-2387.1,778.6]
Constant	78.8*** [45.7,111.9]	1.53*** [0.79,2.26]	13412.3*** [7392.5,19432.2]
Observations	525	525	525
R ²	0.016	0.023	0.100

	Total sugar	Total sodium	Total saturated fat
NS arm	-298.4 [-674.0,77.3]	-601.5 [-1930.4,727.5]	-14.9 [-35.1,5.28]
WL arm	-304.2 [-674.1,65.6]	-513.8 [-2012.9,985.3]	-9.96 [-35.6,15.6]
Age	-8.11 [-29.1,12.9]	-82.7** [-164.4,-0.97]	-1.17* [-2.40,0.063]
Female	-533.6*** [-843.7,-223.5]	-1138.5* [-2321.9,44.8]	-5.18 [-23.6,13.3]
Household Size	162.2***	428.8**	3.31

	[73.9,250.5]	[91.8,765.7]	[-0.82,7.44]
University degree and above	76.2 [-349.3,501.8]	237.7 [-1519.0,1994.3]	7.69 [-18.5,33.9]
Income 15,000SAR and above	-122.3 [-446.5,202.0]	-1029.6 [-2271.3,212.0]	-12.2 [-32.9,8.56]
taste Best=1	-958.8*** [-1646.3,-271.3]	-3037.5 [-7086.8,1011.8]	-38.7 [-100.8,23.4]
price Best=1	-1497.5*** [-2181.0,-814.0]	-4940.3** [-8983.2,-897.5]	-64.3** [-126.0,-2.53]
health Best=1	-1387.2*** [-2061.2,-713.2]	-3969.6** [-7928.4,-10.8]	-48.1 [-108.5,12.4]
variety Best=1	-872.2** [-1719.8,-24.6]	-3472.5* [-7576.1,631.1]	-51.6* [-112.7,9.58]
No disease=1	-14.6 [-310.8,281.7]	-178.5 [-1296.3,939.3]	-16.2* [-33.2,0.69]
Constant	1983.4*** [1004.3,2962.5]	8177.6*** [2757.4,13597.8]	121.6*** [38.4,204.8]
Observations	525	525	525
R ²	0.112	0.063	0.041

Notes: 95% confidence intervals are in brackets. * p<0.1, ** p<0.05, *** p<0.01

Table S6 Post-Study Survey Results

	Control	Warning	NS
1. NS Introductory video			
1-1. The percentage of the NS arm participants who reported to watch the video.	N/A	N/A	86%
1-2. The percentage of the participants who watched the video (1.1) correctly answered the question asking what the video is about.	N/A	N/A	56%
2. FOP labels			
2-1. The percentage of participants who chose the correct label design they recalled seeing in their shop.	NA	73%	78%
2-2. The percentage of participants who watched the video (1.1.) correctly answered the question asking if NS D label best applies to either Coca-Cola classic or a fresh apple.	NA	NA	90%