

Article

# Indicators of Efficiency in the Pharmaceutical Management of a Public Health System

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Received: 23 March 2020; Accepted: 14 May 2020; Published: 19 May 2020



**Abstract:** This practical research arises from a growing interest in offering models that provide a measure of the efficiency of pharmaceutical management in the Public Health System, beyond spending per inhabitant or other similar indices that do not incorporate the effects of the environment. The main objective of the paper is to design a tool that can measure the relative efficiency of health systems, with respect to the rational use of medicament based on its regional socioeconomic context. The first step was to check if it is possible to apply the efficiency and productivity analysis models, widely used in the economy and companies. We have carefully chosen the context factors that are pertinent and influential in the final index: demographic, sanitary, economic, and social. After selecting and ordering the context variables of the different regions of Spain, they are normalized using the index number transformation or ‘distance’ to a reference. The weighted sum method is used to build the synthetic indicators. The main contribution of this paper is to propose a relative efficiency indicator that assumes the context of performance and allows a comparison between health organizations. The methodology offered in this manuscript could assist policymakers to make better decisions in order to enhance the productivity of the public pharmaceutical system, and it makes available feedback about past decisions.

**Keywords:** pharmaceutical management; efficiency; health organizations; synthetic indicator

## 1. Introduction

At a time when the epidemiological crisis of the coronavirus is putting the health systems of all the countries of the world at the razor edge, analyzing the efficiency of the pharmaceutical public systems becomes a fundamental aspect for health managers and politicians. The utilization of medications carries on rising in the Organization for Economic Co-operation and Development (OECD) countries and forcing up pharmaceutical spending. However, cost-containment plans and patent expirations of some top-selling products have put a downwards pressure on pharmaceutical payments. Furthermore, the spread of high-cost specialty drugs will be the primary handler of health spending progression in the next years (Belloni et al. 2016). Evaluating the efficiency of health care systems concerning the frontier specified by a comparable sample of countries or regions could be helpful in identifying whether there is a potential correction in the use of resources (Varabyova and Müller 2016).

About concrete characteristics of the pharmaceutical industry, such as research and development intensity, patents, the uncertainty of the product development process, lack of performance

measurement, and the design of indicators to evaluate it, is becoming more and more relevant (Shabaninejad et al. 2014; Roemer-Mahler 2013).

The main objective of the paper is to design a tool that is capable of measuring the relative efficiency of health systems, with respect to the rational use of medicament based on its regional socioeconomic context. This study could contribute to analyze the socioeconomic inequalities in health in Spain due to the different regional health policies, a fact that is manifested in previous studies (López et al. 2019; Méndez-Castrillón Susín 2014). This circumstance is present in other decentralized countries such as the USA, Germany, Belgium, Australia, Mexico, Canada, etc.

Health services are subjected to state regulation and minimal regulatory margins; we cannot assume that the primary resources to obtain the final product (the catalog and regulated price of medicines, therapeutic prescription guidelines, the training of doctors, etc.) are similar for all health services. Although there is some space for ideas and own initiatives that mark differences in the management of health services, we do appreciate an external influence on the efficiency of public pharmaceutical management that does not exist in most of the other industries: the goal client cannot be chosen. Definitively, a regional health service, cannot choose the geographical, demographic, social, and economic environment where it works. We have called these conditions the external context.

Once this influence that limits management and biases performance is accepted, it is essential to use tools that allow measuring efficiency, extracting it from the context.

Given these issues and the multidimensionality of the aspects that impact public pharmaceutical management (Nardo and Saisana 2008), we have designed an impartial synthetic indicator to evaluate the competence of public pharmaceutical management.

## 2. Measuring the Efficiency of Public Pharmaceutical Management

Measuring the efficiency of some process of a health organization is an arduous and challenging task due to the peculiarities of the market and environment where it operates. This task becomes even more complicated if the object of study is public health, where the differences concerning the most common models studied by econometric theories increase (Torchia et al. 2015). Some peculiar features are (Méndez-Castrillón Susín 2014):

- There is no freedom to choose the clients or the area of action.
- The competence of other similar public organizations in the geographical area of action is very limited or non-existent.
- The main objectives are oriented towards quality (health outcomes: life expectancy, years of life adjusted by quality, etc.) and the access of everyone to the services; and not so much towards efficiency. The measurement of organizational efficiency is only one of the variables of the health production function.

Public healthcare managers are more worried about some persistent concerns, such as waiting times for consultations and care, lack of patient-centeredness, and health services are sometimes distributed unfairly (Anell 2015). For example, some recent studies have found significant alterations in waiting times in public hospitals in the United Kingdom, involving patients with different socioeconomic positions (Moscelli et al. 2015). The problems of different public health services in several regions inside a country are typical in Spain, where decision making in health care is decentralized (17 regional governments). However, capital for health care is an increased expenditure in most developed countries and regions due mainly to technological development and the aging of inhabitants (Simonet 2015). As a result, the efficiency of healthcare expenditures in public organizations is becoming more and more relevant. Besides, health organizations often pursue multiple objectives, and their production processes are difficult to standardize. Consequently, the analysis of the efficiency of their processes is complicated.

Economic efficiency aims to measure the relationship between an output and an input, between a product and resources to put it into effect (Parra and Javier 2011). A system is efficient when it maximizes

the desired outputs given available inputs (Farrell 1957). Additionally, the efficiency of a system can be measured by final products or by intermediate products. Health is a paradigmatic case of the existence of an essential difference between the intermediate product and the final product. The final product is the contribution of health services to improve the health status of individuals. In general, empirical studies measure health services through activity measures (intermediate products). The selection of the representative variables of the service and the resources always implies the adoption of various assumptions about the quality of the service, the adequacy of the attention, and the seriousness of the patients attended. This work focuses on a barely studied intermediate product: pharmaceutical management in public healthcare, which is influenced by general health policies and needs its objectives.

The purpose of public pharmaceutical management is to ensure that patients receive the medication appropriate to their needs, based on the best scientific evidence and the highest quality; with the appropriate benefit/risk ratio; in doses corresponding to their requirements, and at the lowest cost to them and the community (Abbott 2005). It meets the goals of public health: universal access and quality and, lastly, it incorporates efficiency. Policymakers' attention in socioeconomic discrimination in health also spreads further than measurement, through to clarifying and comprehending its motivating roots (Heckley et al. 2016). This objective defines, in turn, the final aim of pharmaceutical management: the necessary and appropriate medication at the lowest cost.

Efficiency measurement studies can be classified in frontier analysis and non-frontier analysis (Mutis 2006), depending on the explicit construction of an efficiency frontier. Non-frontier analysis, developed in the conceptual framework of health and epidemiological management, focuses on obtaining indicators of specific dimensions relevant to policymakers and health managers (costs, productivity, quality, etc.). This analysis measures efficiency from groups of partial indicators. Although it lacks the formal rigor and parsimony of the border approach, it presents a greater wealth of information, and it enables comparisons between healthcare organizations of specific dimensions (Martín and Amo 2007).

Frontier analysis bases its methodological strategy on the explicit construction of an efficiency border in the configuration of a model with which to compare it. This means that it should be precise and general enough so that it can be used as a gold standard for the largest number of institutions. This is one of the goals of this analysis. Frontier methods are mostly classified into nonparametric methods, such as Data Envelopment Analysis (DEA) and Free Disposal Hull (FDH), and parametric methods, such as Stochastic Frontier Analysis (SFA) (Varabyova and Müller 2016; Coelli et al. 2005).

The frontier methodology is frequently used to measure the efficiency of public organizations, and it is known as the hidden cost of public production. This consists of comparing the cost incurred by a Public Health Service in producing a particular good or service with the cost of production that would be obtained if the good or service was carried out by a private company, the latter using the same production factors as the former. The idea is to know the excess or deficiency of the cost incurred by the public sector concerning the private sector, and this excess or deficiency is attributed to the lesser (inefficiency) or greater efficiency of the Administration (Wagstaff 1989; Afonso and Kazemi 2017). In our case, this method is revealed to be inadequate because private health companies do not usually fund medication, only that provided in hospitals. Therefore, the frontier efficiency model must be sought in the public sector. Considering that a commonly accepted reference is the national average for indicators such as the growth of spending or spending per capita, we have built our efficiency frontier around this national average. The frontier variable that we have chosen is the pharmaceutical spending per inhabitant that reflects the objective of pharmaceutical management efficiency: provide the right medication at the lowest cost.

With public health services subject to state or regional regulations and with some minimal regulatory margins, the assumption can be made that the primary resources to obtain the final product (the catalog and regulated price of medicines, therapeutic prescription guidelines, the training of doctors, etc.) are similar at some extent for all public health services. Although there is some space for ideas and own initiatives that mark differences in the management of health services. However,

we do appreciate an external influence on the efficiency of public pharmaceutical management that does not exist in most of the classic examples: the goal client cannot be chosen. Definitely, a regional health service cannot choose the geographical, demographic, social, and economic environment where it works. We have called these conditions the external context.

Once this influence that limits management and biases performance is accepted, it is vital to use tools that allow measuring efficiency, extracting it from the context.

Taking into account these considerations and the multidimensionality of the factors that influence public pharmaceutical management (Nardo and Saisana 2008), we have created an objective synthetic indicator to measure the efficiency of public pharmaceutical management.

### 3. Materials and Methods

In this manuscript, we study the relative efficiency in the management of pharmaceutical expenditure by comparing it with a frontier indicator. A context indicator was chosen, following the guidelines of the European Union (European Union 2018), as it provides a simple and reliable base to describe a context variable that allows highlighting the most critical points of the regional context.

The following chart shows the methodological scheme followed by the authors (Figure 1):

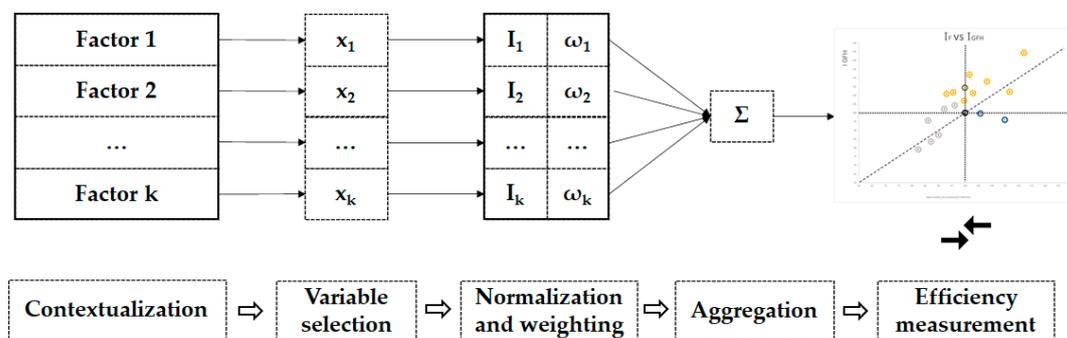


Figure 1. Methodological scheme.

A synthetic indicator has the virtue of summarizing complex situations, simplifying an analysis. In order to achieve maximum credibility, the choice of the variables and the formula of their combination must be well justified and explained so that it can be discussed and verified by other researchers and scholars.

For the right choice of indicators that facilitate control and management, these must meet the following characteristics (CEPYME Aragón 2011):

- Objectives: a standard methodology should provide data available for all the services to compare.
- Precise: if possible, quantitative, and not qualitative.
- Accessible: other researchers can verify them.

In our case, we have first selected the context factors that are relevant and influential in the final product. We have considered four: demographic, sanitary, economic, and social. All this information are secondary data for each region obtained from the National Institute of Statistics of Spain.

For each of them, and in order to carry out a practical demonstration of the application, we have selected the indicators that, according to the literature (Wang et al. 2019; Häkkinen and Joumard 2007; Domínguez Serrano et al. 2011), better represent each factor. Given that this work aims to define a new method supported by a tool to be used by managers, it will be the experts in the specific field of application who agree on the number of factors, their representatives, and their weight when constructing the synthetic index.

We have carried out a correlation analysis between the factors and the border indicators, and the highest correlation is obtained with the factors age and frequency. Frequency is the number of medical visits to primary care centers.

After selecting and ordering the context variables of the different regions, they are normalized using the index number transformation or ‘distance’ to a reference (Mazziotta and Pareto 2013). Specifically, all values are transformed into dimensionless units of base 100, with 100 being the value of the national average of the context variable. The indicators can be compared among themselves using this procedure. In the same way, we apply this normalization method to the frontier indicator.

The next step is to assign the weights to the different indicators, according to the degree to which they influence spending. As a type of weighting following to Mazziotta and Pareto (2013), due to the type of final decision maker, for ‘subjective’ weights can be set by a group of policy makers. They will consider the degree to which each factor influences pharmaceutical spending. Initially, we have taken an equal influence for each indicator, assuming 25% of the weight for each of the four indicators because we do not provide more weight to some indicators over the rest.

Among the different possible aggregation procedures, the OECD/JRC Handbook on constructing composite indicators (Nardo and Saisana 2008) focused on the two most used in practice: weighted additive aggregation (WAA) and the weighted product method (WPM).

Due to the type of analysis and the subject to evaluate, we have chosen the WAA, also known as the weighted sum method, which is one of the most used to build synthetic indicators (Nardo and Saisana 2008).

Its formulation is as follows:

$$I_{Si} = \sum_{j \in J} w_j I_{i,j}, \quad (1)$$

where  $w_j$  denotes the weight assigned to the  $j$ th indicator.

We apply this formula multiplying each of the four indicators by its weight, add them up and then get a joint index for the context of each region. In this way, we get an overview, in a unique value, of the distance that exists between a region and the average of the country. To discuss the different forms of weighting of the components of the synthetic index is not attempted. For this reason, an equal weight has been chosen for each component. The authors understand that the possible use of the tool by policy makers will imply that they decide on a weighting system.

The weighting by agreement involves a risk of partiality and therefore a lack of representativeness. This possible bias can be largely corrected by carrying out a prior statistical analysis measuring the degree of association between the different components of the synthetic index and the border index.

Specifically, an option is to calculate the partial correlation coefficients (Freund et al. 2010) between the aging, chronicity, unemployment, and the number of visits in primary health care and the border index, to see how much variance of the latter is explained by the components of the synthetic index. In this way, the relative importance of each of the components can be determined.

Let  $Y = b_0 + \sum_{i=1}^K b_i X_i$  the multiple linear regression model between the variable  $Y$  and the predictor variables  $X_i$ ,  $i = 1, 2, \dots, k$ , and let  $r_{yi(1,2,\dots,n-1)}$  the partial correlation coefficient between the variable  $Y$  and the variable  $X_i$  knowing that the variables  $X_j$ ,  $j = 1, 2, \dots, n-1$  are already included in the model (see as Appendix A).

We then define the weights of the components of the synthetic index as follows:

$$\omega_i = \frac{r_{yi(1,2,\dots,n-1)}}{W}, \quad \text{where } W = \sum_{j=1}^n r_{yj(1,2,\dots,n-1)} \quad (2)$$

In the annex, we are going to apply this weighting alternative to the variable ‘‘pharmaceutical expenditure by inhabitant’’ to show how the results change.

In the last step, we chose the border indicator: pharmaceutical expenditure per inhabitant. Also, the model has been applied to other border indicators, such as health expenditure per inhabitant and the number of prescriptions per inhabitant. The national average (100) is taken as a base.

At this moment, we already have the two indicators to create an instrument of analysis: the border and the synthetic indicator. The analysis can be represented visually in a scatter chart (Figure 2).

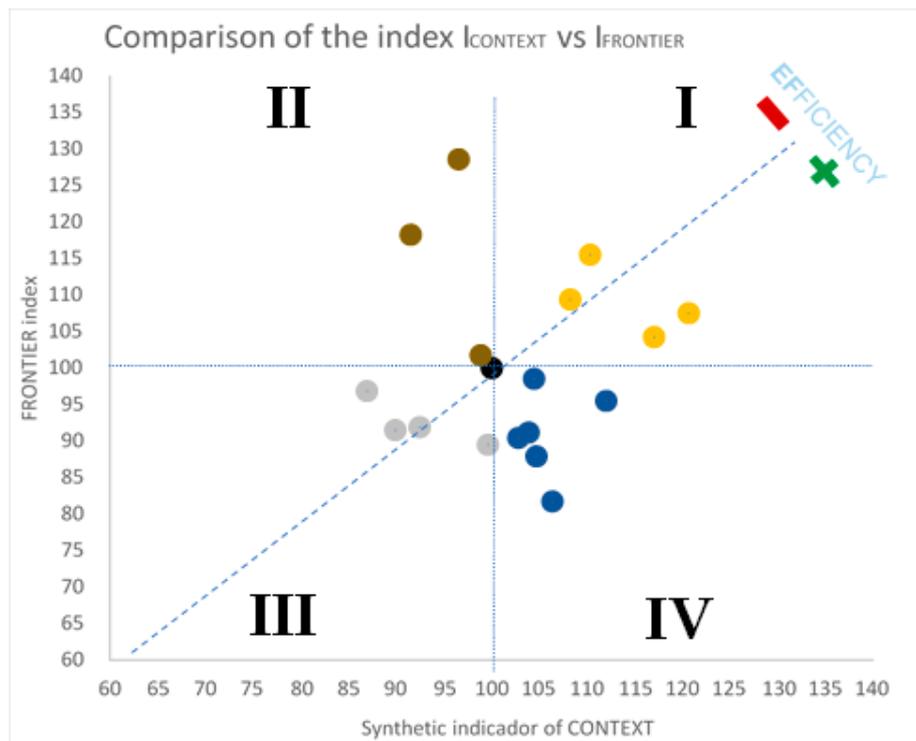


Figure 2. Comparison of the index context vs. frontier.

The measure of relative efficiency is the distance to the diagonal that mark the points in which the average expenditure per inhabitant (the chosen border indicator) is equal to the synthetic context indicator. This can be interpreted as the line where spending fits the environment and separates the most efficient regions, located below the diagonal, from the least efficient. The regions should focus their efforts on getting as close as possible to the diagonal of points through pharmaceutical efficiency. Also, when we refer to the average in the previous paragraph, we are talking about the simple average, to which we have not applied the correction factor derived from the context. With this factor of correction, the average is located on the diagonal.

The graph is divided into four quadrants. Quadrant IV, bottom right, is characterized by having unfavorable conditions but spending less than average, a symptom of the proper functioning of its pharmaceutical services. The regions located in this quadrant are in blue. Quadrant I, upper right, is the most sensitive group, formed by the regions that have an unfavorable context and, besides, have an expenditure above average. We have represented them in yellow. In quadrant II, upper left, we obtain the regions where the conditions are favorable and also have an above-average expense; these are in brown. Finally, quadrant III, bottom left, are regions with a favorable context and a reduced expense. These are grey. The central point, represented in black, is the national average.

Now, we describe the indicators that we have used to form the Synthetic context indicator. We have chosen an indicator for each of the four factors considered relevant in public pharmaceutical expenditure.

If we consider first the main causes of pharmaceutical expenditure, there are demographic factors, more specifically the rate of aging. The main factor causing high spending is the percentage of the aged population. This group of people over 64 is not only more at risk of getting ill but also represents a high level of pharmaceutical expenditure.

The index that has been used is:

$$\text{AGING: } (\text{population over 64 years old}) / (\text{total population}) \times 100. \quad (3)$$

This indicator allows us to establish a relationship between the population resident in each region that exceeds 64 years old concerning the total population of each community, indicating that the

volume of the population is already in retirement age, which is the one that creates higher pharmacist spending. These data are obtained from the national statistical institute (INE) for each region.

In 2017, by region, the most favorable percentage of aging stood at 15.49% of the population, while the highest was 24.52%; 18.67% of the Spanish population was elderly (Source: INE and own elaboration).

Secondly, we focus on analyzing what the illness or health burden means for the Spanish health system. According to the WHO (2005), around 60% of the deaths in the world are due to some chronic disease, and a bit less than 50% of the European population suffers some (this proportion reaches 75% if we speak of people over 65 years old). Chronic diseases include heart disease, stroke, cancer, chronic respiratory diseases, and diabetes. Visual impairment and blindness, hearing impairment and deafness, oral diseases, and genetic disorders are other chronic conditions that account for a substantial portion of the global burden of disease.

Special care must be taken with this group of people since they assume approximately 80% of the cost (WHO 2005), and half of them do not follow the treatment correctly.

The index used is:

CHRONICITY: (total number of inhabitants suffering from a long-term illness or health problem)/(total number of inhabitants over 15 years old).

In 2017, Spain had 64.20% chronically ill, 53.64% is the region with the most favorable figure and 79.30% the region with the most worrying number. These data are obtained from the national statistical institute of Spain for each region.

Third, we analyze the economic context of families. A high-income-family can opt for private insurance or go to a pharmacy and buy drugs directly. Double insurance also decreases pressure on public health systems and therefore reduces the possibility of accessing public prescriptions. Two different indicators have been used for this section:

$$\text{UNEMPLOYMENT RATE: (Number of unemployed)/(active population)} \times 100. \quad (4)$$

Unemployed are those who are out of work and who are actively looking for a job, and active population is the total number in the labor force. In 2017, the region with the highest unemployment figure had 26.22%, while the most advantaged region only reached 10.24%. Unemployment in Spain stood at 17.22%. All the information is obtained from the national statistical institute.

INCOME LEVEL: (Average annual income per household).

The region where families have the highest incomes has an average of €34,203 per year, and the poorest is at the level of €20,395 per year. The average of a Spanish family is €27,558 per year. As in the previous indices, the information is extracted from INE, using data from 2017.

Finally, the analysis of the social context intends to present the influence of habit in the use of health systems. We follow the idea that the more frequent the clinical consultation, the higher the cost of healthcare, (Shireen Patel et al. 2015), and, therefore, a higher pharmacist cost. It is also interesting to analyze the factors that influence a high or low frequency of consultations since all regions should have similar values (López Saludas 2013).

For this analysis, the average between the frequency of general medicine and pediatrics is used:

$$\text{FREQUENCY IN GENERAL MEDICINE: (Number of medical visits to primary care centers)/(population resident in the community).} \quad (5)$$

In 2017, the national average stood at 5.07, while the lowest figure was at 3.77; 6.82 times is the highest number of frequencies in family medicine (Source: Ministerio de Sanidad Consumo y Bienestar Social 2018).

$$\text{FREQUENCY IN PEDIATRICS: (Number of pediatric visits to primary care centers)/(population resident in the community).} \quad (6)$$

The figure in Spain stands at 4.94 visits, the region with the highest number of visits has 5.97, and the number of the region with the least pediatric visits has 3.78 (Source: [Ministerio de Sanidad Consumo y Bienestar Ssocial 2018](#)).

FREQUENCY IN GENERAL MEDICINE AND PEDIATRICS: The average number of visits in medicine and pediatrics in Spain is 5.25. There are 7.92 visits in the region with the highest figure and 3.5 visits in the most active region in this regard (Source: [Instituto Nacional de Estadística 2015](#)).

Also, we have the following border indicators on absolute figures of expenditure that will help us to compare the relative efficiency between regions.

Main border indicator:

PHARMACEUTICAL EXPENDITURE BY INHABITANT: (Total pharmaceutical expenditure)/(resident population in the community). (7)

This allows making comparisons between regions and detecting where the consumption, purchase, or prescription of medications is ineffective or inefficient.

In 2017, the figures varied from €172.99 to €293.37 per inhabitant. Spain had an average pharmaceutical expenditure of €218.56 per inhabitant (Source: MSCBS, MSSSI, and own elaboration).

Complementary border indicators:

PRESCRIPTIONS BY INHABITANT: (Number of total prescriptions)/(population resident in the community). (8)

The main objective is to detect where they are prescribing more prescriptions than an adequate number.

In 2017, average prescriptions of up to 24.57 per inhabitant were reached, and the minimum was set at 15.07. The national average was 19.52 prescriptions per inhabitant (Source: MSCBS, MSSSI, and own elaboration).

HEALTH EXPENDITURE BY INHABITANT: (Total health expenditure)/(population resident in the community). (9)

This indicates the total expenditure related to health per inhabitant, for later comparison (Source: MSCBS and own elaboration, 2017).

Once the simple index numbers are obtained, a synthetic indicator, IF, is calculated, which is the result of multiplying each index number (aging, chronicity, unemployment rate, and frequency) by its weighting.

#### 4. Results and Discussion

As explained above, we have studied the collective behavior of the four elements considered: aging, chronicity, unemployment rate or level of income, and frequency of consultations in general medicine and pediatrics.

First of all, we started the analysis, including the unemployment rate (Table 1).

Next, to look for homogeneity in the comparison, four series of index numbers are constructed (one per indicator), taking as the base 100 the “national” value for each indicator considered (Table 2).

Once the simple index numbers are obtained, a synthetic indicator, IF, is calculated, which is the result of multiplying each index number (aging, chronicity, unemployment rate, and frequency) by its weighting. Likewise, the border index of pharmaceutical expenditure per inhabitant with a national base (IGFH) has been constructed (Table 3).

**Table 1.** Analysis of aging, chronicity, unemployment rate, and level of income and frequency in general medicine and pediatrics.

	Aging	Chronicity	Unemployment Rate	Frequency in General Medicine (Primary Care)
Spain	18.67%	64.20%	17.22%	5.07
Andalusia	16.61%	64.16%	25.51%	5.65
Aragón	20.70%	66.95%	11.65%	5.34
Asturias	24.52%	72.89%	13.71%	4.90
Balearic Islands	15.49%	56.50%	12.43%	3.80
Canary Islands	15.62%	55.68%	23.46%	5.00
Cantabria	20.76%	56.46%	13.56%	5.16
Castile-La Mancha	17.92%	65.23%	20.77%	6.00
Castile & León	23.86%	66.08%	14.08%	6.58
Catalonia	18.36%	60.23%	13.41%	3.77
Valencian Community	18.99%	61.01%	18.17%	4.80
Extremadura	19.63%	53.64%	26.22%	6.82
Galicia	24.43%	79.30%	15.67%	5.72
Madrid	17.12%	65.33%	13.34%	4.76
Murcia	15.50%	64.78%	18.03%	5.48
Navarre	18.89%	67.15%	10.24%	4.75
<b>Basque Country</b>	<b>21.64%</b>	<b>72.66%</b>	<b>11.31%</b>	<b>5.12</b>
<b>La Rioja</b>	<b>20.12%</b>	<b>61.19%</b>	<b>12.00%</b>	<b>5.71</b>

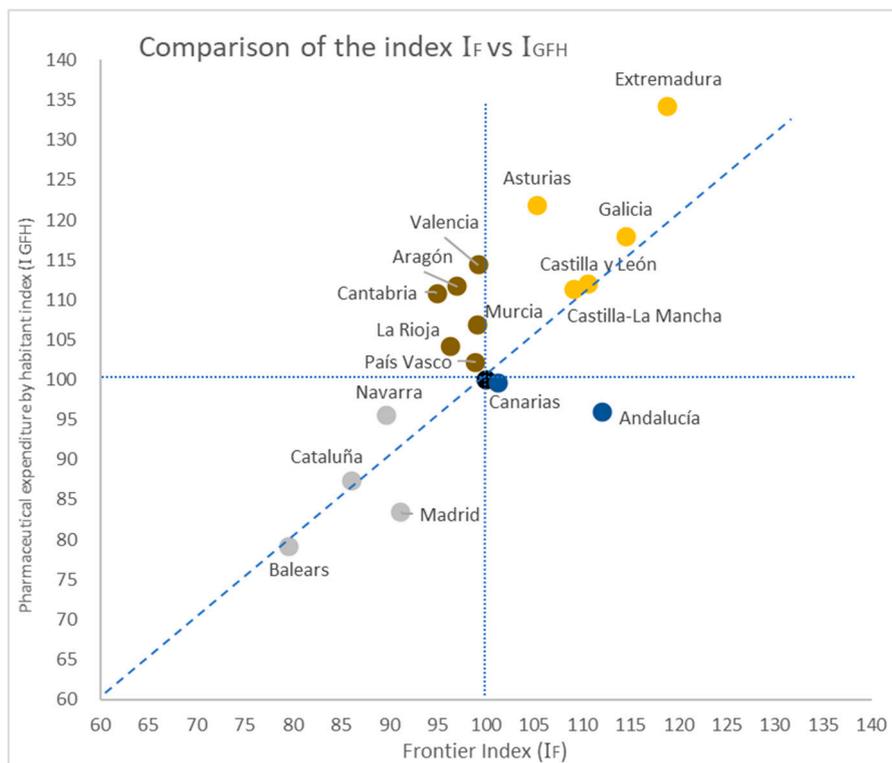
**Table 2.** The weighting of the index numbers of aging, chronicity, unemployment rate, and level of income and frequency in general medicine and pediatrics.

	The Weighting of the Index Numbers			
	25%	25%	25%	25%
	RAging	RCronicity	RUnemployment Rate	RFrequency
Spain	100.00	100.00	100.00	100.00
Andalusia	88.95	99.94	148.14	111.44
Aragón	110.87	104.28	67.65	105.33
Asturias	131.32	113.54	79.62	96.65
Balearic Islands	82.98	88.01	72.18	74.95
Canary Islands	83.64	86.73	136.24	98.62
Cantabria	111.21	87.94	78.75	101.78
Castile-La Mancha	95.98	101.60	120.62	118.34
Castile & León	127.77	102.93	81.77	129.78
Catalonia	98.35	93.82	77.87	74.36
Valencian Community	101.68	95.03	105.52	94.67
Extremadura	105.15	83.55	152.26	134.52
Galicia	130.85	123.52	91.00	112.82
Madrid	91.67	101.76	77.47	93.89
Murcia, Region of	83.03	100.90	104.70	108.09
Navarre	101.18	104.60	59.47	93.69
Basque Country	115.88	113.18	65.68	100.99
La Rioja	107.78	95.31	69.69	112.62

**Table 3.** Indices IF, Pharmaceutical Expenditure by Inhabitant and IGFH.

	IF	Pharmaceutical Expenditure by Inhabitant	IGFH	Distance to Bisector $IGFH = IF$
Spain	100.00	218.57	100.00	-
Andalusia	112.12	209.59	95.89	11.48
Aragón	97.03	244.09	111.68	-10.36
Asturias	105.28	266.22	121.80	-11.68
Balearic Islands	79.53	173.00	79.15	0.27
Canary Islands	101.31	217.77	99.63	1.19
Cantabria	94.92	242.13	110.78	-11.21
Castile-La Mancha	109.14	243.32	111.32	-1.54
Castile & León	110.56	244.68	111.95	-0.98
Catalonia	86.10	190.79	87.29	-0.84
Valencian Community	99.23	249.91	114.34	-10.68
Extremadura	118.87	293.38	134.23	-10.86
Galicia	114.55	257.61	117.87	-2.35
Madrid	91.19	182.43	83.47	5.46
Murcia, Region of	99.18	233.58	106.87	-5.44
Navarre	89.73	208.84	95.55	-4.12
Basque Country	98.93	223.34	102.19	-2.31
La Rioja	96.35	227.79	104.22	-5.56

The two indices, IF and IGFH, can be represented in a scatter plot (Figure 3).



**Figure 3.** Comparison of the index IF vs. IGFH.

This comparative chart provides essential qualitative information on the relationship between the health and socio-economic environment or context, Pharmaceutical spending, and management efficiency.

The four quadrants allow positioning each REGION according to its context and pharmaceutical expenditure. This methodology could be applied to entire countries, provinces, or regions.

A region above the diagonal should focus its first efforts on getting as close as possible to the diagonal of points through pharmaceutical efficiency and the improvement of their systems. In a second step, the goal is positioning itself under the diagonal and as far as possible from it.

The Canary Islands and Andalusia are in quadrant IV (bottom right) with quite unfavorable conditions, but they are, on the other hand, able to be very efficient in their spending. In quadrant I (upper right) is the most sensitive group, formed by the Autonomous Communities that have an unfavorable context and that also have an above-average expense: Castile-La Mancha, Castile & León, Asturias, Galicia, and Extremadura, the latter standing out for its result, being very far to the right, very distant from the other autonomous communities. This reveals both their adverse contextual conditions and their problems in management. This group must pay special attention to the improvement of efficiency.

In quadrant II (upper left), the regions are located where the conditions are favorable but have an above-average expense: Aragón, Basque Country, Cantabria, Murcia, La Rioja, and the Valencian Community.

Finally, quadrant III (with a low cost and a favorable context) are the Balearic Islands, the Community of Madrid, Catalonia, and the Navarre.

Although the unemployment rate is an excellent indicator to analyze the level of wealth of a community, we have also used the average annual income per family (€). In the synthetic index, we have used the inverse of the level of income because we have assumed that the lower the income, the more public health systems are used, as they have fewer possibilities of using private alternatives. This new data set is presented, comparing it again with pharmaceutical expenditure per inhabitant (Table 4).

**Table 4.** Analysis of Aging, Chronicity, Income Level (Inverse), Frequency in Medicine (Primary Care).

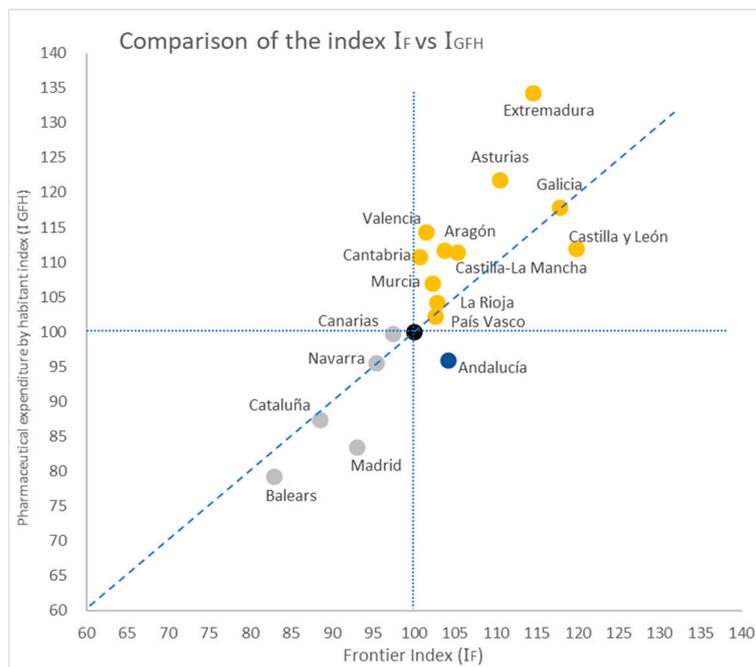
	<b>Aging</b>	<b>Chronicity</b>	<b>Income Level (Inverse)</b>	<b>Frequency in Medicine (Primary Care)</b>
Spain	18.67%	64.20%	0.00003628710356	5.07
Andalusia	16.61%	64.16%	0.00004219587324	5.65
Aragón	20.70%	66.95%	0.00003436662314	5.34
Asturias	24.52%	72.89%	0.00003642456473	4.90
Balearic Islands	15.49%	56.50%	0.00003109162702	3.80
Canary Islands	15.62%	55.68%	0.00004387889425	5.00
Cantabria	20.76%	56.46%	0.00003700414446	5.16
Castile-La Mancha	17.92%	65.23%	0.00003829510206	6.00
Castile & León	23.86%	66.08%	0.00004317975733	6.58
Catalonia	18.36%	60.23%	0.00003183598103	3.77
Valencian Community	18.99%	61.01%	0.00004160772239	4.80
Extremadura	19.63%	53.64%	0.00004903162540	6.82
Galicia	24.43%	79.30%	0.00003768891569	5.72
Madrid	17.12%	65.33%	0.00003081569135	4.76
Murcia, Region of	15.50%	64.78%	0.00004241961483	5.48
Navarre	18.89%	67.15%	0.00002991235679	4.75
Basque Country	21.64%	72.66%	0.00002923720142	5.12
La Rioja	20.12%	61.19%	0.00003475238923	5.71

When changing context indicators, the synthetic indicator varies. Therefore, a new IF indicator is constructed (including family income and excluding the unemployment rate), and the new border analysis is carried out (Table 5).

**Table 5.** Indices IF, Pharmaceutical Expenditure by Inhabitant, IGFH.

	IF	Pharmaceutical Expenditure by Inhabitant	IGFH	Distance to Bisector $IGFH = I_F$
Spain	100.00	218.57	100.00	-
Andalusia	112.12	209.59	95.89	11.48
Aragón	97.03	244.09	111.68	-10.36
Asturias	105.28	266.22	121.80	-11.68
Balearic Islands	79.53	173.00	79.15	0.27
Canary Islands	101.31	217.77	99.63	1.19
Cantabria	94.92	242.13	110.78	-11.21
Castile-La Mancha	109.14	243.32	111.32	-1.54
Castile & León	110.56	244.68	111.95	-0.98
Catalonia	86.10	190.79	87.29	-0.84
Valencian Community	99.23	249.91	114.34	-10.68
Extremadura	118.87	293.38	134.23	-10.86
Galicia	114.55	257.61	117.87	-2.35
Madrid	91.19	182.43	83.47	5.46
Murcia, Region of	99.18	233.58	106.87	-5.44
Navarre	89.73	208.84	95.55	-4.12
Basque Country	98.93	223.34	102.19	-2.31
La Rioja	96.35	227.79	104.22	-5.56

And its corresponding graph (Figure 4).



**Figure 4.** Comparison of the index IF vs. IGFH (recalculated).

If we consider the level of wealth instead of the unemployment rate, we find that some communities have changed their position in the graph.

First, some regions have changed quadrants. Catalonia has moved to the right side of the diagonal, placing itself in a more advantaged position than before, as well as closer to the average. The Canary Islands, on the other hand, has done the opposite, being placed in quadrant III (more favorable conditions) but above the diagonal. All the regions placed in quadrant II have moved to quadrant I. Castile & León and Galicia show improvements.

Second, we note that if we take these indices as a reference, the point cloud located around the national average is higher and closer, possibly explained by the fact that the differences in spending concerning the level of wealth are less significant.

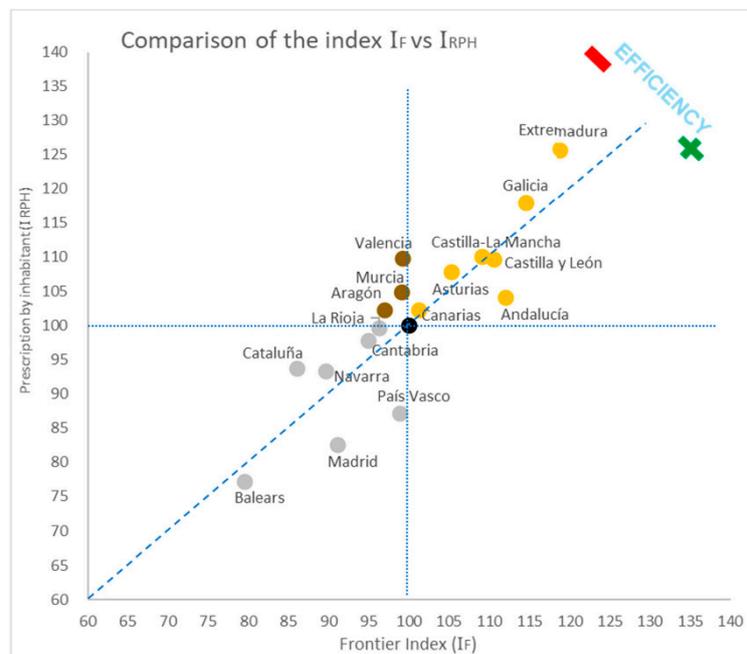
As described above, for a more thorough and complete analysis, we have some more border indices that can be used to improve the efficiency and management of health systems.

The first case is taken as a reference, where the model has been made, including the unemployment rate. The indicator frontier number of prescriptions per inhabitant is analyzed first (Table 6).

**Table 6.** Indices IF, Prescriptions by Inhabitant, IRPH.

	IF	Prescriptions by Inhabitant	IRPH	Distance to Bisector $IRPH = IF$
Spain	100.00	19.52	100.00	
Andalusia	112.12	20.32	104.07	5.69
Aragón	97.03	19.96	102.23	-3.68
Asturias	105.28	21.04	107.76	-1.75
Balearic Islands	79.53	15.07	77.21	1.64
Canary Islands	101.31	19.96	102.22	-0.64
Cantabria	94.92	19.09	97.76	-2.01
Castile-La Mancha	109.14	21.47	109.97	-0.59
Castile & León	110.56	21.41	109.68	0.62
Catalonia	86.10	18.30	93.75	-5.41
Valencian Community	99.23	21.43	109.75	-7.44
Extremadura	118.87	24.57	125.87	-4.95
Galicia	114.55	23.03	117.94	-2.40
Madrid	91.19	16.11	82.51	6.14
Murcia, Region of	99.18	20.47	104.86	-4.02
Navarre	89.73	18.23	93.40	-2.60
Basque Country	98.93	17.02	87.18	8.31
La Rioja	96.35	19.46	99.69	-2.36

And its corresponding graph (Figure 5).



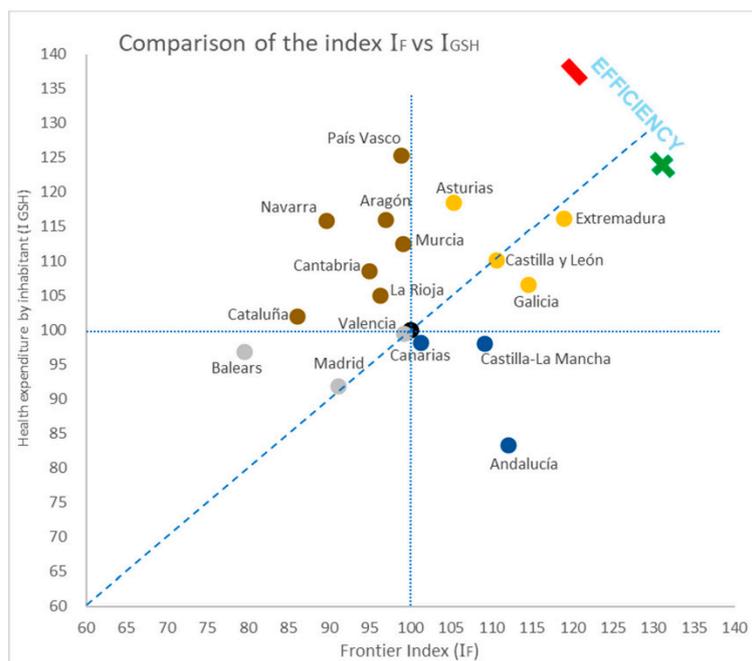
**Figure 5.** Comparison of the index IF vs. IRPH.

The last constructed indicator takes the per capita health expenditure as a borderline model (Table 7).

**Table 7.** Indices IF, Health Expenditure by Inhabitant, IGSH.

	IF	Health Expenditure by Inhabitant	IGSH	Distance to Bisector $I_{GSH} = I_F$
Spain	100.00	1.332	100.00	
Andalusia	110.83	1.110	81.71	20.59
Aragón	101.21	1.544	98.53	1.90
Asturias	106.80	1.577	115.49	-6.14
Balearic Islands	82.62	1.291	96.82	-10.04
Canary Islands	102.51	1.308	101.72	0.56
Cantabria	102.43	1.446	109.36	-4.90
Castile-La Mancha	112.14	1.306	95.47	11.79
Castile & León	115.08	1.467	107.50	5.36
Catalonia	89.69	1.359	91.49	-1.27
Valencian Community	95.95	1.326	89.47	4.58
Extremadura	119.05	1.549	104.25	10.47
Galicia	101.11	1.420	87.88	9.36
Madrid	90.92	1.224	91.91	-0.70
Murcia, Region of	101.46	1.498	91.14	7.30
Navarre	87.38	1.543	118.24	-21.82
Basque Country	93.56	1.669	128.57	-24.76
La Rioja	95.71	1.398	90.44	3.73

And its corresponding graph (Figure 6).



**Figure 6.** Comparison of the index IF vs. IGSH.

Thus, if we study health expenditure per inhabitant, it happens that most regions are in the most efficient quadrant: Andalusia, Canary Islands, and Castile La Mancha have outstanding results. Besides, in this case, the point cloud is more dispersed than usual, a sign that there is a significant difference between the regions with the budget of health expenditure. It is worth highlighting the case of the Basque Country, which, in terms of health spending, allocates much more than other communities.

## 5. Conclusions

The epidemiological emergency of the coronavirus is putting the health systems at a global level at unbearable pressure, examining their effectiveness grow into a fundamental matter for health managers and policymakers. The context analysis proposed and developed in this paper has shown itself to be an appropriate way to measure the relative efficiency of public health management in comparison to other comparable health systems. Rational use of medicines requires that “patients receive medications appropriate to their clinical needs, in doses that meet their own individual requirements, for an adequate period of time, and at the lowest cost to them and their community” (WHO 2005). Especially, when there are not enough elements for a balanced comparison, either because the conditions of the socioeconomic and geographical environment are not equivalent, or because there are no other organizations that develop their activity in the same place and with the same users or clients. In these cases, the indicator that is taken as a border, for example: per capita pharmaceutical expenditure, must be abstracted from the context in order to make a fair comparison of the management and have a real measure of its relative efficiency. This methodology could be applied to entire countries, provinces, or regions. For example, some results indicate hospitals operating in a district with a high level of per capita public health expenditures experience gains in efficiency in comparison to hospitals in low spending districts (Hunt and Link 2020).

The methodology presented in this paper could help policymakers to make better decisions in order to improve the relative efficiency of the public pharmaceutical system, and it provides feedback on the decisions made in the past.

Specifically, in the case of pharmaceutical management studied in this article, the use of intensive variables, irrespective of the extension of the population, such as per capita expenditure, requires the evaluation of the context to become a well-calibrated indicator.

We have calculated two synthetic indicators. The first called IF, which is the result of multiplying each index number (aging, chronicity, unemployment rate, and frequency) by its weighting. The second is an index of pharmaceutical expenditure per inhabitant with a national base (IGFH).

A relevant conclusion is that although the unemployment rate is an excellent indicator to analyze the level of wealth of a community, we have also used the average annual income per family (€). In the synthetic index, we have used the inverse of the level of income because the lower the income, the more public health systems are used.

Health spending growth in OCDE countries is projected to grow in the coming years, reflecting population aging (La Maisonneuve et al. 2016), among other factors, such as the apparition of the COVID-19 global pandemic. For this reason, to find methodologies that help policymakers to assess the efficiency of pharmaceutical expenditures is a crucial point for worthwhile management of scarce health resources. This paper offers various indices to assess and help in management decisions about pharmaceutical expenditures by public health managers.

This paper suffers from some limitations. The proposed indicators are built upon the WAA method, which holds several drawbacks. Also, to select appropriate weighting and aggregation methods when constructing new indices is necessary (Gan et al. 2017). Future research could be to replicate these indices in other countries with different health backgrounds. Previous research has come together on the procedures to quantify socioeconomic inequalities, proposing that the selection of the inequality indicator has an intense effect on the volume and strength of the disparities analyzed (Harper et al. 2008; Polašek and Šogorić 2009).

**Author Contributions:** Conceptualization, J.M.V.-G. and M.M.-B.; Formal analysis, M.M.-B., J.M.V.-G. and F.J.R.-C.; Investigation, M.M.-B., J.M.V.-G. and F.J.R.-C.; Methodology, M.M.-B. and J.M.V.-G.; Visualization, M.M.-B., J.M.V.-G. and F.J.R.-C.; Writing—original draft, J.M.V.-G.; Writing—review and editing, M.M.-B. and F.J.R.-C. All authors have read and agreed to the published version of the manuscript.

**Funding:** This research received no external funding.

**Conflicts of Interest:** The authors declare no conflict of interest.

### Appendix A

We propose a multiple regression model with the border index of pharmaceutical expenditure per inhabitant as output and the simple indices of aging, chronicity, unemployment rate and frequentation as predictor variables. The results obtained are the presented in Table A1.

Table A1. R and ANOVA.

R	R-Squared	Adj. R-Squared	Standard Error of Estimation		
0.855	0.731	0.641	6.9092112		
ANOVA					
Model	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	1553.297	4	388.324	8.135	0.002
Within Groups	572.846	12	47.737		
Total	2126.143	16			

The model explains the 73.1% of the total variance, as you can see in Table A2.

Table A2. Partial Correlation Coefficient.

Partial Correlation Coefficient	W	w
0.731	1.809	0.4041
0.239		0.1321
0.635		0.3510
0.204		0.1128

Applying these weights for the construction of the synthetic context index, we obtain:

$$I_F = \sum_{i=1}^4 \omega_i I_i = 0.4041 I_1 + 0.1321 I_2 + 0.3510 I_3 + 0.1128 I_4$$

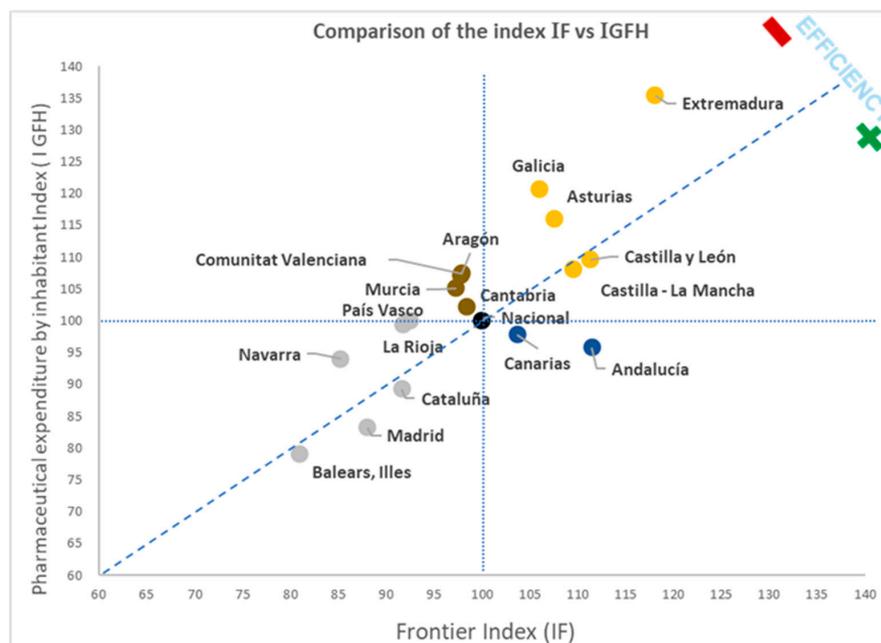


Figure A1. Comparison of the index IF vs. IGFH.

**Table A3.** Indices IF, Pharmaceutical Expenditure by Inhabitant, IGFH.

	IF	Pharmaceutical Expenditure by Inhabitant	IGFH	Distance to Bisector $I_{GFH} = I_F$
Spain	100.00	205.33	100.00	-
Andalusia	111.48	196.68	95.79	11.10
Aragón	97.80	220.09	107.19	-6.64
Asturias	107.49	238.17	115.99	-6.01
Balearic Islands	80.91	162.49	79.14	1.26
Canary Islands	103.65	200.92	97.85	4.10
Cantabria	98.43	209.93	102.24	-2.70
Castile-La Mancha	109.51	222.05	108.14	0.97
Castile & León	111.33	225.06	109.61	1.22
Catalonia	91.63	183.29	89.27	1.67
Valencian Community	97.86	220.59	107.43	-6.77
Extremadura	118.07	278.07	135.43	-12.28
Galicia	105.95	247.89	120.73	-10.45
Madrid	88.03	170.84	83.20	3.41
Murcia, Region of	97.25	215.78	105.09	-5.54
Navarre	85.24	193.08	94.03	-6.22
Basque Country	92.49	205.31	99.99	-5.30
La Rioja	91.77	204.18	99.44	-5.43

Obviously, as you can see in Table A3 and Figure A1, whether the weights vary, the estimated efficiency change. If weights are assigned in this way to the different indicators that make up the synthetic index, although it also involves a certain degree of arbitrariness, it may be more realistic than arbitrary assignments.

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